THE CANNED GOODS TRADE

An Independent Journal of the Canning and Allied Industries

THE CANNED GOODS AUTHORITY OF THE WORLD.

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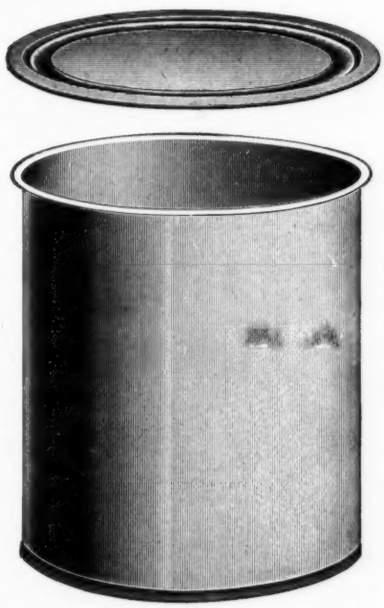


"AMERICAN"

OPEN-TOP LOCK-SEAM CANS

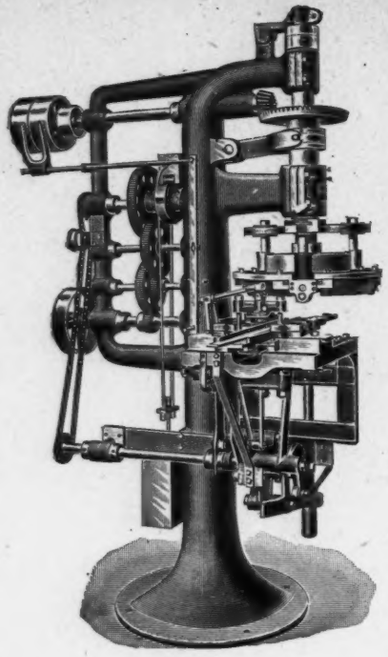
have all the solder and flux on the outside. We can furnish them either plain or enameled inside. In the enameled can no fruit comes into contact with the metal and there is

NO BURNED STREAK ON THE INSIDE.

Let us tell you why and quote you prices.

AMERICAN CAN COMPANY

NEW YORK BALTIMORE CHICAGO SAN FRANCISCO



PATENTED.

THE CANS STAND STILL.

For doing Irregular Work, Square Cans, Etc.

THE CANS STAND STILL

IN THE

STEWARD SANITARY CAN SYSTEM.

If you have not thoroughly—definitely—investigated the merits of these machines, you owe it to yourself to do so—now. . . . . .

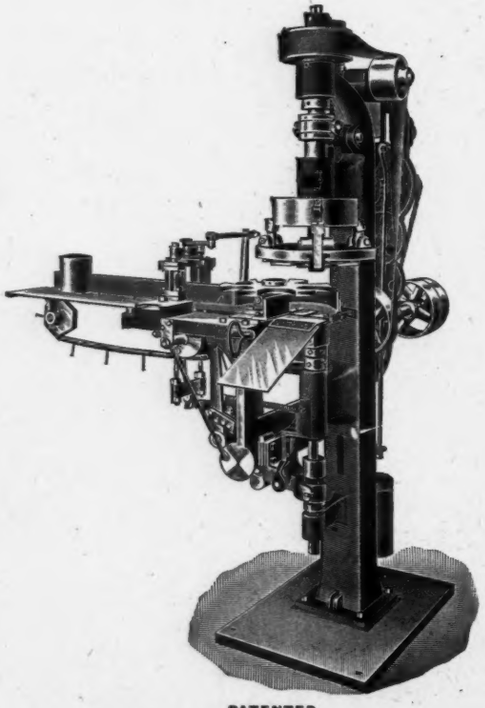
Every packer who aims for something good, should use the best, that is ours. Our cans and machines are having grand success, and they have a record. The Cans Stand Still. . . . . .

We expect to have a factory in Western New York so that our friends can get cans at reasonable freight rates. . . . . .

SOME CANNERS are using several of our Double-Seamers—ONE 28; ANOTHER 50 Machines.

Three Concerns in Maine will have a capacity of nearly a million cans a day the coming season.

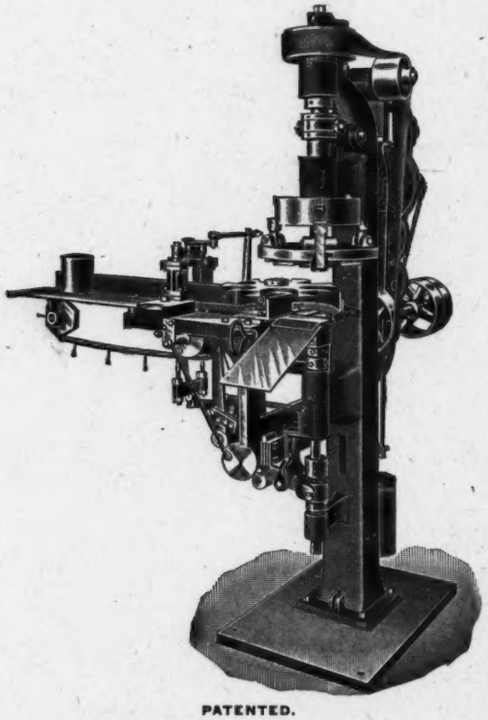
"ENOUGH SAID."



PATENTED.

THE CANS STAND STILL.

AUTOMATIC FEED.



PATENTED.

THE CANS STAND STILL.

PARTICULARS FOR THE ASKING.

L. & J. A. STEWARD,

MANUFACTURERS OF CANS AND MACHINERY,

RUTLAND, VERMONT.

A NEW

BUSINESS GETTER

¶ Several manufacturers are now advertising their containers.

¶ The idea is new to the public and has forcibly attracted attention to the goods of manufacturers using this form of advertising.

¶ If you use POPE "CLEAN-&-BRIGHT" Tin Plate in making your cans you will be in position to say anythiny you wish regarding the cleanliness, safety and advantages of your can.

Pope Tin Plate Co.

PITTSBURG. PA.

Largest independent manufacturers of Tin Plate in the world—making only canning Tin Plate and Black Plates.

A Reputation Itself.

NEVERSLIP SOLDER THE PRODUCT. THE GOODS . . .

A PURE FOOD FOR ALL CAPPING MACHINES.—DON'T LAUGH, ASK YOUR NEIGHBOR.—THANKS TO ALL CONSUMERS FOR THEIR CONTINUED USE SINCE IT WAS BORN—1902. : : : :

NEVERSLIP. OUR LOWEST STANDARD

Better than the Best of all Products We Ever Made. "What we have done with Neverslip Wire Solder" in the Past, is our Lowest Standard FOR WHAT WE EXPECT TO DO, AND : : : : : :

WHAT MAY BE EXPECTED OF NEVERSLIP IN THE FUTURE.

KEEP YOUR EYE ON IT

IF IT'S SOLDER YOU WANT, AND IT CAN BE MADE, WE MAKE IT. JUST THINK, WE MAKE TRIANGLE, DROP AND STICK SOLDER, 30 POUNDS A MINUTE—THAT'S GOING SOME. : :

E. M. LANG Co.
16 & 18 EXCHANGE PLACE,
NEW YORK CITY, N. Y.

OR

E. M. LANG Co.
FACTORY
PORTLAND, - MAINE

PACKERS CANS

THE NATIONAL PURE FOOD LAW SAYS:

TIN CONTAINERS MUST BE OUTSIDE SOLDERED.

We are prepared to furnish the trade with Cans that are entirely outside soldered.

Cans that have no solder on the inside of Seam.

Cans that are made of non acid flux.

Cans that are clean both inside and outside.

Give us a trial order and we will convince you that WHEELING CANS are as near perfect as it is possible to make them.

Wheeling Can Company,

OLIVER J. JOHNSON, President. Wheeling, W. Va.

OF COURSE YOU USE

ANCHOR BRAND

ANCHOR BRAND SOLDERING FLUX

BECAUSE IT IS THE BEST.

NON-ACID **NON-ACID**

No Muriatic (Hydrochloric) Acid used in making Anchor Flux.

WONDERFULLY EFFECTIVE IN PREVENTING LEAKS.

No Cans or Contents Discolored.

Many strong testimonials from the Largest Canners who have used it.

Order your supply now that you may have it when needed.

Sold in Barrels, Half Barrels, or in Kegs of 10 and 20 Gallons.

United Zinc and Chemical Co.

SOLE DISTRIBUTORS,

Union Avenue and 22d Street,

CHICAGO.

MANUFACTURED BY

GARDEN CITY LABORATORY, INC.

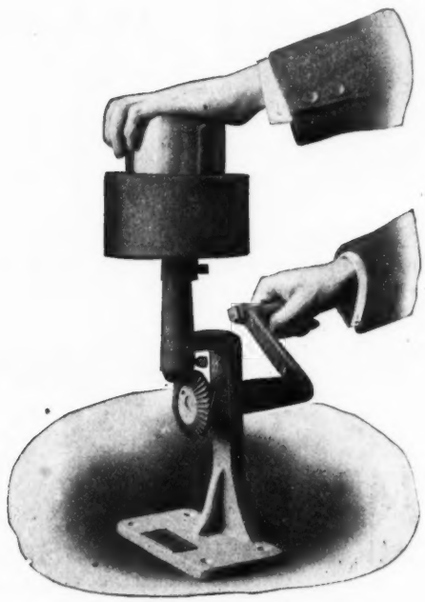
Main Office, 4134 S. Halsted Street,

CHICAGO, ILL.

WRITE FOR PRICES AND INFORMATION.

CAN CLEANER

For Cleaning and Polishing Ends of Filled Cans.

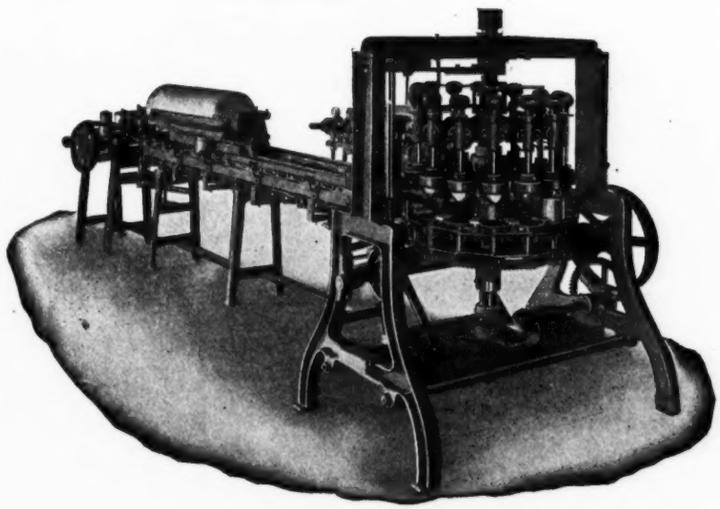


Over 400 in use

Machines
In
Stock
for
Immediate
Shipment

You Need One

UNIVERSAL CONTINUOUS CAPPER



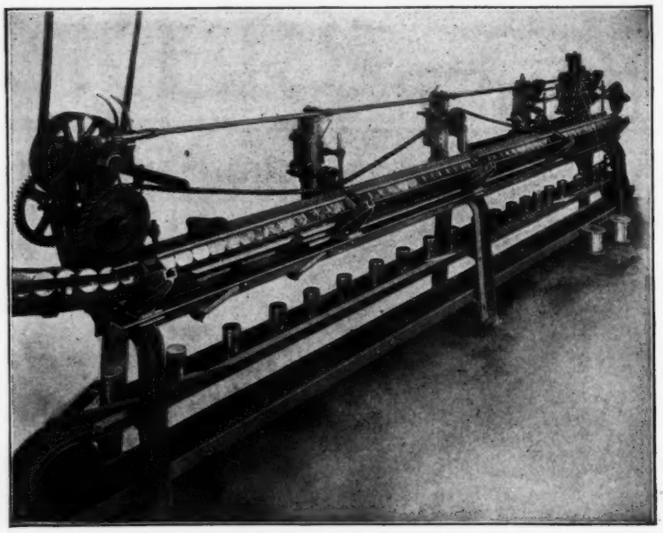
Can Ship a
Machine
Immediately upon
receipt of Order

Ayars Machine Company,

Salem, New Jersey.

BROWN, BOGGS CO., LTD., HAMILTON, ONT., Sole Agents for Canada.

ONE OF THE "STEWART" MONEY SAVERS FOR CAN MANUFAC-TURERS.



End Seam Soldering Machine.

PATENTED.

In general appearance this End Seam Soldering Machine resembles the old familiar Chain Floater, but its action is entirely different. No Solder Bath used. Instead of applying a surplus of solder to the seams, sides and bottoms and removing a part of the surplus amount with brushes and wipers, this machine applies the exact quantity and in the exact place to make a firm solid seam. No wiping is, therefore, required. There is no accumulation of scrap solder on the floor. No expense of re-melting; no loss by oxidation.

The melting of the solder is done by pre-heating the cans which pass under the fire before reaching the solder feeding units. The heat is applied to the cans gradually. The seams are always heated clear through when the solder is applied. The cans are thoroughly sweated. There is no danger of the solder being merely spread over the opening of the seam and producing a can which might pass the tester, but fail to stand processing or develop a leak in the warehouse or the market. The solder being applied where it is needed and only in such quantities, much less solder is, therefore, used than on any style of floater equipped with bath and other devices.

We solicit your inquiries and will gladly furnish additional data.

STILES-MORSE COMPANY,

138 JACKSON BLVD., CHICAGO, ILL., U. S. A.

BETTER DO IT.

The best way to know about a proposition is to INVESTIGATE.

Do you know about Knapp Labeling Machines and Boxers?

Are you aware that you can save from 50 to 75 per cent., by using these labor-saving Machines, besides getting neat and uniform work?

Do you know that you can get Machines to use for the season by paying a rental?

Are you willing to write us for terms and prices? Once you try Knapp Machines, you will be a satisfied customer.

State daily output, size of can or cans, and we will do the rest. You will thank us.

THE FRED H. KNAPP CO.,

NO AGENTS. 324 WASHINGTON BLVD., CHICAGO.

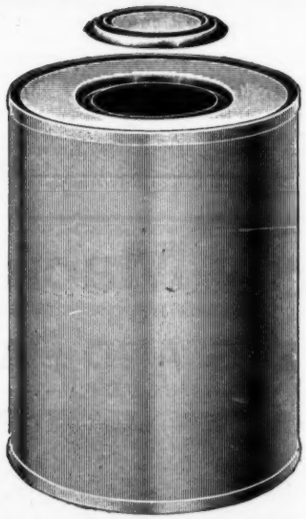
STANDARD OIL CO'S **DEODORIZED GASOLINE** is used by 95 per cent of the CANNING TRADE. Why? Because it is best and cheapest, and is for sale everywhere by Tank Wagon, in Barrels or Iron Drums

Address Our Nearest Tank Station or BALTIMORE OFFICE.

THE CANNED GOODS TRADE

An Independent Journal of the Canning AND Allied Industries

BALTIMORE, FRIDAY, JANUARY 17, 1908.



STANDARD PACKERS' CANS

WE MANUFACTURE ALL THE REGULAR AND SPECIAL SIZES REQUIRED FOR:—

TOMATOES	CORN	CLAMS
PEACHES	BEANS	OYSTERS
PEARS	PEAS	SOUPS
APPLES	BEETS	FISH

And all other Varieties of Canned Foods

SUBMIT YOUR REQUIREMENTS

American Can Company

New York Baltimore Chicago San Francisco

Weekly Review

Of the Canned Goods Situation. Market Reports. Conditions and Changes. Outlook.

The expected and hoped-for revival in buying orders from the jobbers has not as yet come to hand, and the market is as quiet as it has been for the past month and more. In every prominent canned goods section of the country this condition is reported, the only business of any kind which has been transacted being for a few small orders for immediate requirements.

There are various causes assigned for this condition, or rather for the continuation of this inactive condition, but, be the cause what it may, the few holders of canned stock are not losing faith in it, but are standing by for full prices, with no evidences of any early cut in prices. Many jobbers apparently are trying to spread the opinion that the prices asked for goods are entirely too high in view of the very heavy packs and consequent heavy holdings which they try to imagine are in existence, and to force this opinion they are staying out of the market. But their absence is not producing the effect they desire, and market prices are not breaking, nor will they, for the canners understand the cleaned-up condition of the market and know that their goods are worth all they ask for them. Such a condition in the purchasing department would cause trouble in any other year, and under different circumstances, but not this year. Many are of the opinion that the tone of the market is much better; and it is certain that the outlook is much brighter than it was in December, when weird tales were readily listened to and rumors of coming or impending troubles found ready listeners. These depressing stories are discredited now and a bright future looked forward to.

In the canned goods market there is nothing in the way of a change to report. Apples are reported a little easier, and are spoken of as the only article on the list showing a weak spot. No. 3 are quoted here at 80c., gallons, or No. 10, at $2.60, while New York quotes the same sizes at 80c. to 85c. and No. 10 at $3.00 to $3.25, and some of the better grades of No. 10 are held up to $3.50.

Beans are quiet, but showing no tendency to break. No. 2 string are quoted at 67½c. to 70c.; gallons at $3.15 to $3.25; No. 2 standard white wax, 80c.; green limas No. 2 at $1.05 to $1.10; baked beans No. 1 plain, 36c.; in sauce, 37½c.; No. 2 plain, 55c.; in sauce, 57½c.; No. 3 plain, 65c.; red kidney beans No. 1, 40c.; No. 2, 57½c.; No. 3, 85c.

Corn is inactive and brokers report very little doing in it. This, however, cannot be taken as an indication of weakness, but is simply the existing condition of the market as reflected in all staples. Harford county standard sugar corn is quoted at 70c.; dry packed, 75c.; extra, 85c. New York State standard is quoted in New York at 75c. and fancy at 85c., and that city reports Western corn packers holding out for 75c. on standard goods, the market on this article ranging from 65c. up to 75c.

The demand for oysters is reported better than heretofore, and packers are busy ou them. It is stated that cove oysters have felt the benefit in demand of a falling off in the demands for raw stock, though no new prices are to be noted. No. 1 extra lunch are quoted at $1.15; 5-oz. No. 1 standards at 85c., 10-oz. No. 1 standards at $1.65; 5-oz. standard tall cans at 85c.; 10-oz. standard tall cans at $1.75; 4-oz. No. 1 cove at 80c.; 8-oz. No. 2 cove, $1.50; No. 1 lightweights, 47½c.

Peaches are reported practically at a standstill. As evidencing the condition of this article it is pointed out by those who know that some holders of stock which would rightfully have a hard time grading as good as a standard in an ordinary year, is being held now as extras. In the present condition of the buying market, however, it is hard to get such a deal through, if it ever does go as such. No. 3 unpeeled pies are quoted up to $1 50; gallons, $4.65. No. 2 seconds white at $1.30; yellow, $1.35. No. 3 seconds white, $1.90, and yellow, $1.95. Standard No. 3 yellow are quoted at $2.25 up to $2.40. The market is practically bare of extras.

Peas are possibly getting more demand than any other article, and the prices are holding well up to the market. Standard early Junes are quoted here at $1.00 to $1.05; sifted, $1.20, and extra sifted, $1.40 to $1.60; petit pois, $1.75 to $2.00. Marrowfats are quoted at $1.00, and seconds at 90c.

Pineapple is holding its own, with little or nothing doing in the line. No changes in the quotations are to be recorded, and none likely in the cleaned-up condition of the market.

Tomatoes are holding their own very well, and brokers have no changes to make this week, not even as an inducement. The rumors regarding sales at prices under the quoted market prices often have truth as a basis, but these are all small sales and the goods, to say the least, "just a little bit off." The market is firm for No. 2 standard at 62½c., No. 3 standard at 82½c.; seconds, No. 3, at 75c., and No. 2 seconds at 55c. Gallons are quoted here at $2.75. Our New York correspondent has much of interest to say along this line this week, as also the Chicago writer.

The Continental Can Company have announced their prices on cans this week, under date of January 14th, and these prices for early delivery are as follows: No. 1 cans, 1½-inch opening, $9.75; No. 2 ditto, $13.25; No. 3, 2 1/16 opening, $17.75; No. 3 Jersey ditto, $18.75, and No. 10, 2 1/16 opening, $42.00. Their prices on cans for delivery during the season, are: No. 2, $14.00; No. 3, $18.40; Jerseys, $19.40; No. 10, $45.00. They quote prices on solder hemmed caps as follows: 1½ opening, 75c. all per M; 2 1/16 opening, $1.10, and 2 7/16. $1.40.

The Sanitary Can Company have also announced their prices on sanitary cans for the season of 1908, as follows: No. 1, $11.50; No. 2, $15.75; No. 2½, $20.25; No. 3, 4⅞ inches, $21.00; No. 3, 5 inches, $21.50; No. 3, 5½ inches, $24.00; No. 10, $46.00. These prices compared with their prices of last season show a considerable decline, ranging from 50c. to $1.50 per one thousand.

With the prices for cans thus announced by all the important interests, the year may be considered fully open, and business for the coming season on the move.

THE CHICAGO MARKET.

SPECIAL CORRESPONDENCE TO "THE TRADE."

CHICAGO, January 16, 1908.

Tomato Prices 1908.—From a reliable source I hear that a contract for 5,000 cases standard No. 3 tomatoes was today closed for 1908 pack Indiana tomatoes for 87½c. f. o. b. Indiana factory. Although my information is reliable and my informant positive, I do not understand the deal, as it is 2½c. per dozen higher than good goods can be had from other sources.

In fact, a total of about 55,000 cases of Indiana standards, 1907 pack, can be bought now at 85c. f. o. b. canneries for immediate shipment, and it seems incredible that 2½c. more should be paid for futures.

No Takers.—Were found for 5,000 cases choice Indiana No. 2 tomatoes today which were offered at 70c. the dozen f. o. b. Chicago. It "listens" well, but buyers are very, very shy just now.

Represented in Chicago.—The W. Seyk Pea Packing Company, Kewaunee, Wis., has engaged Mr. Charles Kerwan to represent them in

The Metallic Decorating Co.

...TIN PLATE DECORATING...
IN ALL IT'S BRANCHES

GOLD LACQUERING AND PRINTING
OF PLATES TO STAND PROCESSING
A SPECIALTY. . . . . .

AMPLE FACILITIES TO EXECUTE ORDERS QUICKLY

194 CHAMBERS STREET
NEW YORK, - - - N. Y.

WORKS WITH R. R. SIDETRACK:
BROOKLYN, - - - N. Y.

Jeffrey Machinery
—FOR—
CANNERS AND PACKERS
—INCLUDES—

Conveyors for Crates, Boxes and Baskets Endless Apron Carriers.

Peeling Tables, Basket, Package and Barrel Elevators, Chain Belting

CATALOGUES FREE.

THE JEFFREY MANUFACTURING CO.
COLUMBUS, OHIO.
New York. Chicago. Pittsburg. Denver. Knoxville. Charleston, W. Va,

SPINACH WASHER AND COOKER.

Large Capacity. Removes all Grit.

Two (2) boys operate it. Greater yield per bushel.

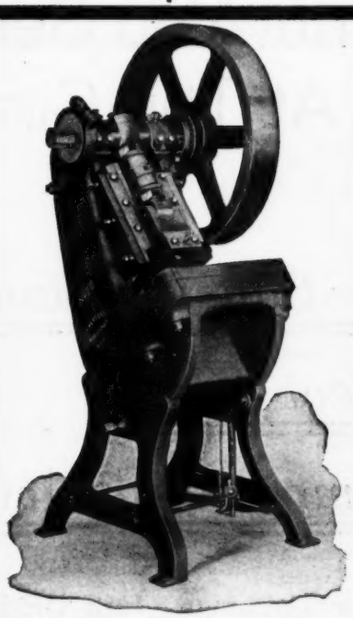
Order now for Spring Season.

JUDGE MACHINE CO.

BALTIMORE, MD. — 415 MARINE BANK BUILDING.

SAN FRANCISCO, CAL. — 7th AND HARRISON STREETS

"BLISS"

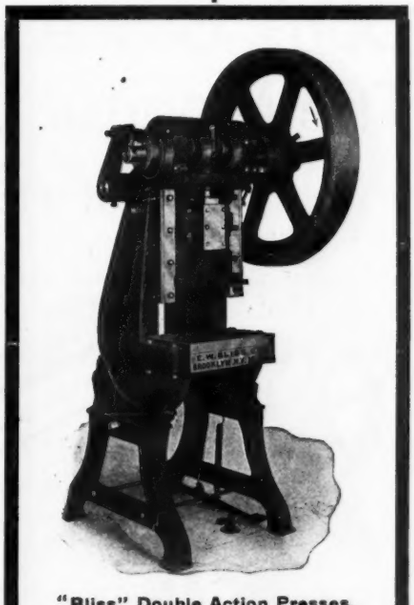


"Bliss" Inclinable Power Presses.
Made in 18 sizes, weighing from 500 to 6,500 lbs., as Fly-Wheel Presses, to heavier as Geared Presses. Adapted for tin, sheet-brass & sheet steel work, etc.

No types of power presses have met with such favor for convenience, ease of manipulation, wide range of usefulness and rapidity of producing work as the presses here illustrated.

Their many points of excellence are recognized by the manufacturers of sheet-metal goods the world over. Our machines are labor savers and money makers. If you are manufacturing any article out of sheet-metal on which the profits are unsatisfactory, take time to confer with us. We can undoubtedly help you to materially cut down the cost of the articles you are manufacturing. Correspondence solicited.

PRESSES FOR EVERY PURPOSE



"Bliss" Double Action Presses.
Made in 10 sizes—750 to 3,800 lbs. Used in cutting and drawing swells in tin, brass, zinc, copper, aluminum and steel.

E. W. BLISS COMPANY, 25 ADAMS STREET, BROOKLYN, N. Y.

EUROPEAN HEADQUARTERS.—100 Boulevard Victor Hugo, St. Ouen (Paris), France.

Chicago as sales agent. He sold already about 5,000 cases of peas to Chicago parties.

California Fruits Sold.—I learn that a big St. Louis wholesale grocery cleaned up the pack of a California cannery this week, amounting to about 2,000 cases, at 10c. advance on No. 2¾ goods and 50c. advance on No. 10 goods over Association opening price. It was regarded as a good, profitable purchase by brokers.

Funny Proposition From New York.—I learn that a big packer of apples in New York owns a car of gallon apples which have been rejected by a Chicago buyer. The matter will be arbitrated. The buyer claims that the goods are slack filled, and that the drained contents weigh only about 3 lbs. 15 oz. on the average, while other good Michigan and New York packs drain out 4 lbs. 8 oz. net and of better color and style.

The New York packer claims that he sold his pack of apples regardless of comparisons or quality in the reputation of his previous deliveries and that he did not agree to deliver any specified or stipulated quality.

This position is being smiled at here by those who have heard of it and is regarded as quite sentimental.

The packer put the jobber's label on the cans, and this point does not strengthen his position of having sold the goods partly on reputation of his brand and partly on apples. The buyer says he found out the reputation before he weighed the apples and that it was clear and bright as pure spring water—which it was.

The packer also holds that a car previously shipped several weeks before was accepted and paid for and that the car is packed the same way. I judge that he will find that each shipment stands on its own merits, and that any board of arbitration will not appraise the reputation of his previous packs as a valuable part of the delivery. They will probably cut the cans and ascertain whether the goods are standard as to quality. Some packers will learn after a while that they cannot ask and get as much for their goods as reliable and conscientious packers and then partially fill their cans with poor stuff and bluff the delivery through.

Poor Delaware Tomatoes.—I saw today a sample of tomatoes in 5 inch cans packed in Delaware. They had been bought for hand packed whole, corless tomatoes at $1.15 f. o. b. Delaware. They were in Sanitary cans and the cans were well filled but the tomatoes were not whole or partly whole and there were plenty of great big green cores in the cans, and the tomatoes were very imperfectly peeled. It is hardly worth while to name the packers of poor goods in these columns as when chronically incapable they cannot be reformed and when they have merely made a mistake it is unjust to advertise it as it is human to err and none are perfect.

Brokers Complaining.—All the brokers are complaining that there is but little doing in canned goods and that jobbers are not disposed to buy either spot or future goods. Several of our large wholesale houses take stock February 1st and are not buying until after that time. A 50 case order is as eagerly sought for just now by the smaller brokers as an order for 500 cases would have been two months ago. The big brokers are accepting the situation with complacent philosophy and a masterly though enforced inactivity. They hold that "There's a good time coming boys,' wait a little longer."

Canned Canteloupe.—A new experiment appeared this week in the market in the way of canned canteloupe packed by C. W. Foster & Co., Chicago. The canteloupes are peeled and packed in a heavy syrup, preserved in fact, though hermetically sealed. Judges are divided on the prospect of the goods pleasing the public.

"WRANGLER."

AT THE THEATRES.—WEEK OF JAN. 20, '08.

FORD'S.
MONTGOMERY & STONE.
Matinees Monday, Wednesday and Saturday.

AUDITORIUM.
"PANHANDLE PETE."
Matinees Monday, Tuesday, Friday and Saturday.

GAYETY.
"THE PARISIAN WIDOWS."
Matinees Daily.

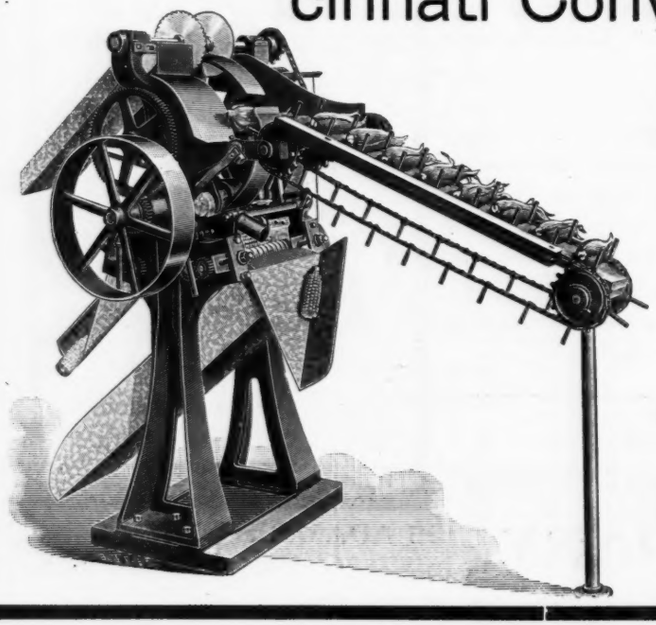
MARYLAND.
"KEITH'S VAUDEVILLE."
Matinee Daily.

HOLLIDAY ST.
"A MILLIONAIRE'S REVENGE."
Matinees Monday, Wednesday and Saturday.

BLANEY'S.
"PARTED ON HER BRIDAL TOUR."
Matinees Monday, Wednesday, Friday and Saturday.

NEW MONUMENTAL.
"WILLIAMS' IMPERIALS."
Matinee Daily.

Don't Buy A Corn Husker Until You See The Monitor Demonstration At The Cincinnati Convention.



Simple in Construction,

Perfect Work,

Ample Capacity.

Like All Monitor Machines—THE BEST

HUNTLEY MFG. CO.
SILVER CREEK, N. Y.

Correspondence.

BALTIMORE, MD., Jan. 13, 1908.

Tomatoes.—The demand for spot tomatoes this week has shown some improvement. The market can hardly be said to be active, but any little improvement in the demand is a welcome change from the stagnation of the past few months. In view of the dullness during the past few months and now that there is some buying in sight, it seems to be the general opinion that the movement in tomatoes will continue right along. Whether there will be sufficient buying in the near future to affect prices remains to be seen, but the strength shown by the market in the face of such unfavorable conditions is certainly gratifying.

Future Tomatoes.—So far there has not been any business done on future tomatoes. Neither packers nor jobbers have given the matter very much consideration. We are getting a few inquiries, and here and there are finding a packer who is willing to name a price.

Oysters.—The demand is better. Keep in close touch with the Baltimore oyster situation. Some good trades are now obtainable.

Apples.—This is one of the articles which has declined very materially from the prices ruling at the close of the packing season. There are quite a few people who seem to think that the decline has been too great considering the comparatively light stocks of these goods left on hand. There is quite a long time between now and the packing season. Some improvement in demand and consequently in price might reasonably be looked for.

Corn.—Inquiries are better.

Sweet Potatoes.—The market here is now practically $1.05 per dozen.

Sweet potatoes have shown a great deal of strength throughout the slump in the market on other canned goods, and now that things are beginning to look up somewhat, sweet potatoes are beginning to show an upward tendency.

Yours truly, THOMAS G. CRANWELL & CO.

BALTIMORE, MD., Jan. 13, 1908.

Dear Sirs.—A more cheerful feeling certainly pervades the canned goods market in this section, not because of any increase in the demand, but rather because of the remarkable and rapid improvement in the financial situation throughout the country as well as abroad. As a matter of fact, the demand for canned goods here during this week was smaller than in the week previous, and orders for straight carload lots of any line of goods, excepting tomatoes, were scarce, comparatively. There was the usual run of small orders every day for assorted goods, for immediate shipment, the same character of buying that has been in evidence since the trouble in the money market started, but there were no developments of any sort of more than passing interest. The attention of nearly all buyers is, of course, centred on tomatoes, because that article is regarded very much as a barometer of the whole market. There is a saying here, "As goes tomatoes, so goes the balance of the list." It is not an infallible guide, however. The undertone to the tomato market is certainly not any weaker and it is regarded in circles well informed on that particular article that an improvement in the price is almost a certainty. The offerings of tomatoes for future delivery are regarded as being rather premature under the existing conditions, and there is a general feeling on the part of the jobbers to let them severely alone, at least for the present. As for ourselves, we have not yet received a single order for "futures" of any kind or desc iption. It will be time enough to take up futures next month or the month after, and by that time some greater inducements may be offered to secure buyers of them. There is an excellent demand for cove oysters of all grades and sizes, and the present prices look tempting to the buyers.

Spot Tomatoes.—There is the same quiet, steady demand for tomatoes in single carload lots or less, seldom more, and it covers practically all the country up to the Rocky Mountains, excepting the South. They look like a safe purchase.

Future Tomatoes.—Nothing doing in this line, and no activity in them is anticipated yet awhile. We offer first-class brands standard quality tomatoes for shipment during the packing season of 1908 at 60c. for No. 2 tins and 80c. for No. 3 tins f. o. b. factory.

Corn.—Not active recently. Good time to pick up good trades.

Peas.—Frequent small orders are gradually wearing away the stocks held here.

Beans —Scattering orders for assorted sizes in small lots only is about the way they are selling these days.

Other Vegetables.—No changes to report, except that sweet potatoes have advanced. Spinach is getting scarce at $1.00.

Peaches,—Very quiet again this week and no immediate changes expected.

Gallon Berries.—Gallon blackberries, $5.50; gallon blueberries, $6.00; gallon strawberries, $5.25.

Pineapples.—Nothing doing in pineapples just now.

The High Quality Of Our CANS

...Is Undisputed...

In addition to our equipment for PACKERS Cans, we make a specialty of FRICTION TOP CANS for various purposes, and WAX TOP CANS for Home Preserving.

Our line also Comprises a great variety of Cans for Coffee, Baking Powder, Syrup, Molasses, Confectionery, Crab Meat, Paint and Putty.

SOUTHERN CAN COMPANY,

BALTIMORE.

ONE OF THE MOST COMPLETE INDEPENDENT PLANTS.

Fruits.—Few small orders are coming in, evidently to mend broken stocks.

Cove Oysters.—Market fairly active. The new fall pack of oysters is very good quality.

Yours truly, THOMAS J. MEEHAN & CO.

Aberdeen (Md.) Market.

ABERDEEN, MD., Jan. 13, 1908.

Hush, little tomato,
Don't you cry
You'll be where corn is
Buy and buy.

Tomatces.—This week the game has been "Find the tomato." There seems to be two different ways to play this game—it is also played under two different conditions: When the pack is light, the question is, "Find the tomato;" this year, according to statistics, the pack is not light, and yet the public have been favored recently with a quite lengthy article in which it is endeavored to locate the tomato. The packer packed them, more than ever before, for our statisticians have figured conscientiously and correctly, at least as correctly as they could, and they have probably found figures pretty close to the 1907 pack, even if they may seem surprisingly large. The jobber bought them, in all probability many more than he bought before. It is unfortunate that our statisticians are unable to find out how many the jobber bought. The jobber evidently hasn't the tomatoes he bought in stock, and if they are not found on the retailers' shelves, the game will have to be prolonged and possibly switched over to "Find the man who ate the tomato."

Notwithstanding these conditions, there are some buyers who have not devoted all their time to playing this game, and some buyers realize that the present price is low in comparison with what it cost to pack tomatoes during the season of 1907, and are leaving it to the other fellow to "find the tomato" while they are playing the game, "Get the Tomato." As a result, orders for the week do not have to be exaggerated in order to be reported remarkably good, we might say especially good, considering that the stock-taking season may still be on, at least with the majority of houses; others who have completed this annual procedure are reporting that tomato stocks are small, in some cases ample, but in no cases are they reported heavy. Such advices as these are received from Chicago and Western markets, which quite naturally offer crumbs of comfort to the Eastern packer, who is, either fortuuately or unfortunately, numbered among those who still hold a portion of his pack, "not contracted for."

Standards continue firm on the basis of 60c. f. o. b. factory for 2s and 80c. to 82½c. f. o. b. factory 3s, and while off-standards and seconds 3s have been moved in fair quantities on the basis of 75c. to 77½c., the market is thus somewhat strengthened by the passing out of off grades, leaving the better qualities to be taken care of later, providing the mystifying operator does not take advantage of his knowledge of such transactions and misrepresenting the quality changing hands on this basis. Full standard gallon tomatoes are offered on the basis of $2.50 f. o. b. factory.

Future Tomatoes.—Although prices for cans, cases, solder, labels and supplies have been made, packers do not seem at all anxious to name prices for 1908 packing. Murmurs and rumblings from the other end of the line have produced wireless vibrations at this end, but as these communications are received with the intimation that there is "nothing doing" at the other end, this end prefers to wait and see, for after the up-and-down, now-you-have-it and now-you-haven't course recorded by tomatoes last season, there still remain quite a few tender spots not entirely healed so soon after this pyrotechic escapade.

Corn.—Notwithstanding the strong statistical position of corn, and as another indication of the fickleness of human nature and more especially of the canned commodity, which is also the product of those human, lower figures are being named on corn this week than have been passing for several moons. This is another instance where we cannot trust absolutely statistics and figures alone, nor do we understand this to be an intimation that the corn market is weak, as we first supposed, for after investigation, we find that good and fancy corn is holding its own; it is only some of these brands of ancient origin, not worthy of being styled the Veteran Brand without any conflict whatsoever with the Pure Food Law. These grades are being offered as low as 65c. to 70c. for Evergreen and shoepeg, and quite a number of lots are being offered on this basis, depending upon quality. However, for standard, fancy and extra fancy grades we can report that the quotations of a week ago continue to hold, which are as follows:

Evergreen, 72½c. to 75c.; fancy shoepeg, 85c. to 90c.; standard shoepeg, 72½c. to 75c.; Southern packed standard Maine style, 65c. to 70c.; extra standard shoepeg, 77½c. to 80c.; Southern packed fancy Maine style, 72½c. to 75c.

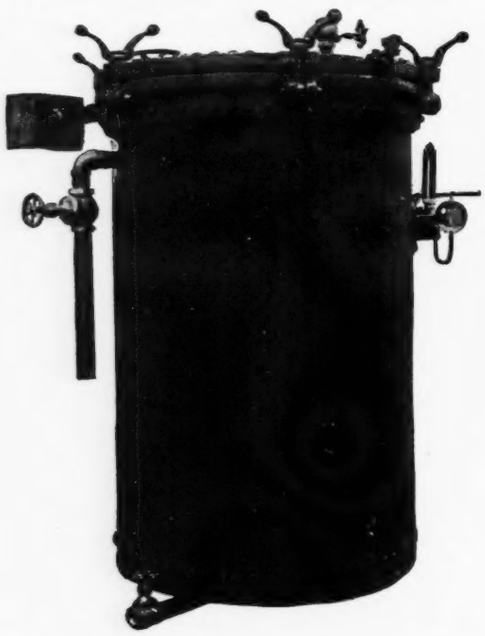
Apples and Pears.—Country packed in sanitary tins continue to be offered at attractive prices.

Yours very truly, STRASBAUGH, SILVER & CO.

GEO. W. ZASTROW,

MECHANICAL ENGINEER,

1404 to 1410 Thames St., BALTIMORE, MD.



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MACHINES FOR CANNING PURPOSES.

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SECOND HAND CANNING MACHINERY.

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1 AUTOMATIC BODY MAKER; range of work, No. 1 to gallous; made by Niagara Machine and Tool Works, Co., Buffalo, N. Y.; equipped with No. 3 horn and No. 2 horn; price, $1,200; cost, $2,500; run but four weeks.

1 AUTOMATIC CAN TESTER, for No. 1 to gallons; made by Torris Wold Co., Chicago, Ill.; capacity, 40,000 10 hours. This machine has been run but four weeks; just as good as new; cost, $1,000; will sell for $600. This includes power air pump and tank complete.

2 No. 4 Baxendale Power Presses.....each $175
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1 " 1 Baxendale " ..... " 75

These Baxendale Presses run but 4 weeks; the West Press 1 year; all as good as new. They are for sale on account of going out of business.

E. J. LEWIS,
Middleport, - - N. Y.

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1908 EDITION.

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AND EVERY LEAK DETECTED

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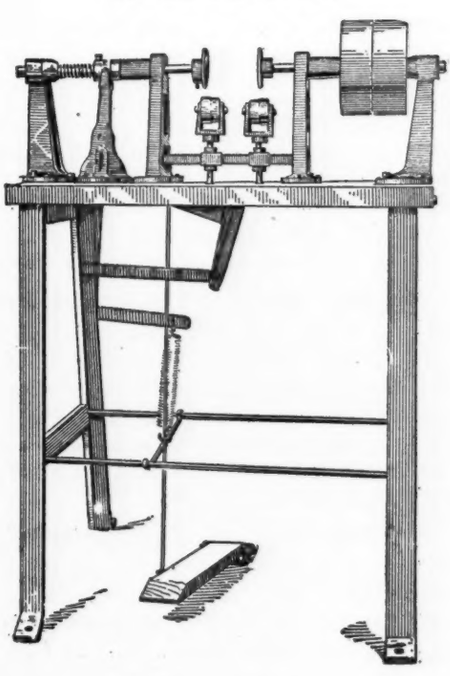

SLAYSMAN & COMPANY,

Factory: 125-127 East Falls Avenue. *Office and Salesrooms: 718 East Pratt Street.*

BALTIMORE, MD.

IN WRITING ADVERTISERS, KINDLY MENTION THE TRADE.

THE TRADE.

PUBLISHED EVERY FRIDAY BY

THE TRADE COMPANY.

INCORPORATED.

E. S. JUDGE, - - - - - - President and Managing Editor.
A. F. JUDGE, - - - - - - Secty.-Treas., Asst. Editor.

304-5 Maryland Savings Bank Building, Baltimore, Md.

THE TRADE is the *only* paper published exclusively in the interest of the *Canned Goods Packers* of the United States and Canada. Established in 1878.

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Notices of *Hands Wanted* or *Situations Wanted* will be inserted free for paid annual subscribers; other parties will be charged $2.00 per inch per insertion, $5.00 per month.

Packers are invited and requested to use the columns of THE TRADE for inquiries and discussions on all matters among themselves pertaining to their business.

Business communications from all sections are desired, but anonymous letters will be ignored. E. S. JUDGE, Managing Editor.

Entered at the Postoffice, Baltimore, Md., as second-class mail matter.

BALTIMORE, FRIDAY, JANUARY 17, 1908.

EDITORIAL JOTTINGS.

As the Convention draws nigh, matters of importance come to light, the most important of which just now is the railroad rates to Cincinnati and return.

Attendants at these meetings have been used to paying one full fare going and one-third fare returning to their homes, to obtain which a certificate had to be secured and presented to the railroad authorities at the Convention. There has been a slight change in this procedure this year, without greatly, if at all, changing the total amount paid out for the travel.

Taken from Baltimore to Buffalo—the trip of last year—the one and a third fare figured for the railroad just two (2) cents per mile for the round trip, and nearly, if not all sections, worked out upon the same basis. There were inconveniences attached to the certificate plan, for there was the necessity of having it validated by the railroad agent in a set time at the meeting, the payment of a 25-cent charge for this, and always the danger of losing it, etc.

All this the railroads have obviated this year by granting the straight 2c. per mile fare to the Cincinnati meeting, with one proviso and that is that the traveler secure a card order from the Secretary of the National Association, Mr. Frank E. Gorrell, whose address is Belair, Md. In fact, with this card special rates may be secured; as, for instance, from Baltimore the round-trip fare to Cincinnati, with the card, is $22.15; whereas the railroads will charge, without the card, the regular rate, namely, $27.00 for the round trip, and we presume equivalent rates will be made from other points. If so, we will announce them in our Program Issue of next week.

Mr. Gorrell makes the following announcement regarding this matter: From all points east of Buffalo, N. Y., Pittsburg, Pa., Wheeling, Parkersburg and Huntington, W. Va., except in New England and Canada, two cents per mile in each direction, tickets to be issued only on presentation of card orders to be distributed by Frank E. Gorrell, Secretary, Belair, Md., good going February 1st, 2nd and 3rd, returning, leaving Cincinnati February 10th, inclusive. The New England Association has not yet filed its rates, but the chances are they will be substantially the same. The Southeastern territory will have the same requirements as last year, viz.: Pay full fare going, get a certificate at ticket office and have the same validated in Cincinnati, when a return ticket will be issued for one-third of full fare. Nearly all Western points have the two-cent-a-mile rate under the law and will sell non-signature, non-card tickets at this rate.

Mr. Gorrell wishes further to state that he will be glad to send these cards to any one applying; and we would, therefore, suggest that all those living in the Eastern territory affected write at once to Mr. Gorrell for such a card or as many as needed, specifying the exact number, as he is held responsible for all cards given out.

If you have come by way of Baltimore, and have not secured your card, if you will stop at the office of THE TRADE, we will be glad to assist you in this matter. As has already been shown, there is quite a saving to be made by having this card—that is, on the trip from Baltimore to Cincinnati and return, and you might just as well take advantage of it. But we would suggest your prompt action in this matter, not putting it off till too late. Drop in at the office any time between now and the first of February, or up to the 3rd, and we will be glad to assist you.

When this new order of things was first mentioned, some "old stagers" at these Conventions seemed taken aback, to say the least; but a moment's consideration will show that the change is very slight, if there is any change at all for the majority of canners. Taken as an example a journey of 1,000 miles, the railroads figured the rate on this at close to three cents per mile, or roughly $30.00, for the one way. Under the old way of one full fare going and a third fare returning, the return far would have cost $10.00, which makes the round trip $40.00. Figured on a basis of 2c. per mile, the round trip for this journey would be $40.00 under this new order of things, and all the trouble of having the certificate validated, the payment of the 25c. for same, and the chance of losing it are done away with.

The only new departure in the matter is to get your card from the Secretary of the National Association, Mr. Frank E. Gorrell, of Belair, Md.

So, line up for one of the biggest and best and most effective meetings yet held; don't fail to be present, for we think you will find it worth many times the trouble and cost after you get there.

In another part of this issue we publish the letter of a well-known packer, who points out some of the things to which the meeting should attend; and as all canners in every section of the country, as well as the wholesalers, will read this, it is more than likely that something will come of it. The Jobbers' Association is to have representatives there, and it is expected that between the two main persons in all canned goods deals, with the brokers at hand as well, some of the many ghosts of the business will be laid to rest for all eternity. This is to be hoped, and if you come up to the meeting with the right intention you will help make this hope a certainty. Rake out these skeletons and bring their rattling bones to the Convention and don't be afraid to shake them before the assembled canners and jobbers and demand an end of this unholy business, and that they shall be properly and effectively buried. That is what these Conventions are for, and you have as much voice in them as any man attending. Let it be heard and let your presence be seen on

this occasion. There will be some fine amusement mixed in with the work, so that the week will be an enjoyable, as well as a profitable, one.

NEW YORK MARKET.

NEW YORK, January 14.—During the past week some slight improvement in the canned goods trade has developed, limited principally to increased inquries and more small sales. Buyers are not yet taking hold with anything like their usual liberality at this season, but holders are confident that eventually they will be forced into the market by the need of supplies. They argue that retailers must be selling some goods and that this movement, however slow it may be, will ultimately reduce the stocks to the point where dealers will be compelled to purchase additional supplies to carry them along. As a whole, the trade is fairly confident, though no one has yet reached the point where he feels that he can purchase freely. There is somethihg of the fear of an unknown disaster, or something else, though no one can tell exactly what, that prevents as free action as might be otherwise possible. But any improvement, however slight, is reckoned as better than none and the best-informed men in the trade are under the impression that there will be less of the present disagreeable uncertainty as time passes and that as soon as the spring trade opens confidence will be fully restored.

Tomatoes.—Opinions expressed in the trade regarding tomatoes vary widely, scarcely any two holding the same views. On one hand jobbers unanimously declare that prices must be lower and back up their assertions by determined refusals to purchase unless holders will permit reductions. Their necessities at this season are not great, which permits them to assume this attitude without danger of injuring their business. Purchases of anything beyond the barest necessities are refused until such time as packers express a willingness to accept the prices jobbers are willing to pay. The fact that some of them are buying in this small way has the effect of encouraging packers to hold on, since this seems to indicate that jobbers have unusually light stocks, otherwise they would have sufficient on hand to carry them over to the time when they are ready to purchase more freely. The packers are firm in their views, basing their declarations upon the indisputable fact that even though the 1907 pack proved much larger than was anticipated, it has all gone in on consumption, or has disappeared from packers' hands. The quantity held by them is unusually small for the season, and this fact serves to stimulate their determination to obtain their price or hold their goods. It is pointed out that the obstructive tactics of jobbers failed to reduce the pack of 1906, and what is more, that pack aggregating fully 10,000,000 cases, passed into consumption. With the syndicate out of the way it is believed that there will be nothing to trammel trade and it is confidently expected that business during the coming year will be unusually active. Brokers are quite as divergent in their views as packers, though in a different way. Meanwhile, it is pointed out that a number of thousand cases have been sold at prices which mark a net decline of substantially 5c. from last week's f. o. b. quotations. But this statement is somewhat qualified by the fact that there was something the matter with most of the goods, something which a critical buyer would be likely to reject, though unless one looked very sharply he would not notice anything seriously wrong. Full standard 3s are offered freely at 80c. regular f. o. b. factory, and from 82½c. up delivered. Some 2s are quoted at 60c. f. o. b. factory, and 62½c. delivered. Gallons are quiet and steady at $2.50 to $2.65 f. o. b. factory.

Corn.—One packer of State corn made a low opening price, fixing the basis at 72½c. f. o. b. standards and 77½c. to 80c. on fancy, season's delivery. The opening was not general, but the impression has been disseminated through this market that the figures named are not far from the prices which will rule in the

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general opening to follow. Packers have discovered that to do business in futures it will be necessary for them to meet conditions now existing, hence the announcement of a low opening. Jobbers have found that retailers are well stocked and are indisposed to book heavy orders until retailers as well as themselves work off some surplus stock. The present consumptive demand is light and not much business in futures is being done in consequence.

Peas.—A fair business has been booked in Western pea futures and in State futures at the prices quoted at the opening. Spot business is light, but goods are all firmly held.

Beans.—The market is quiet, but all holders are firm in their views and refuse to permit concessions, unless a large order is placed.

Spinach.—The market is firm, though sales are light. Holders report comparatively small stocks, which encourages dealers to think that what they have in hand will go at better quotations.

Salmon.—The market shows increased firmness and the tendency is upward on red Alaska talls. In a jobbing way sales are reported at $1.25 here, with business covering a good many hundred cases reported during the past few days. A fair business is reported in pink talls as quoted. Other grades are in small compass and firmly held.

Sardines.—Supplies in first hands are small and the tone is firm. No prices have been named on 1908 pack so far; at least, none have been given out. They are expected daily now. It is believed by those in position to know that prices will be around $3 20 f. o. b. Eastport for quarter-oils.

Apples.—State gallons are fairly steady on fancy stock, but on ordinary grades the tone continues easy Sales have been made at $3.00 delivered. Maine gallons are easy.

Fruit.—A small offering of the more important varieties is reported, but owing to lack of active business prices are largely nominal. Peaches are in strong position, and so far as can be found, but little stock, either Southern or California, is offered. Apricots are scarce and but little business is noted. A little business is reported in standard grades among jobbers. Pineapples are firm. A moderate call is noted for small fruits and supplies are scarce. HUDSON.

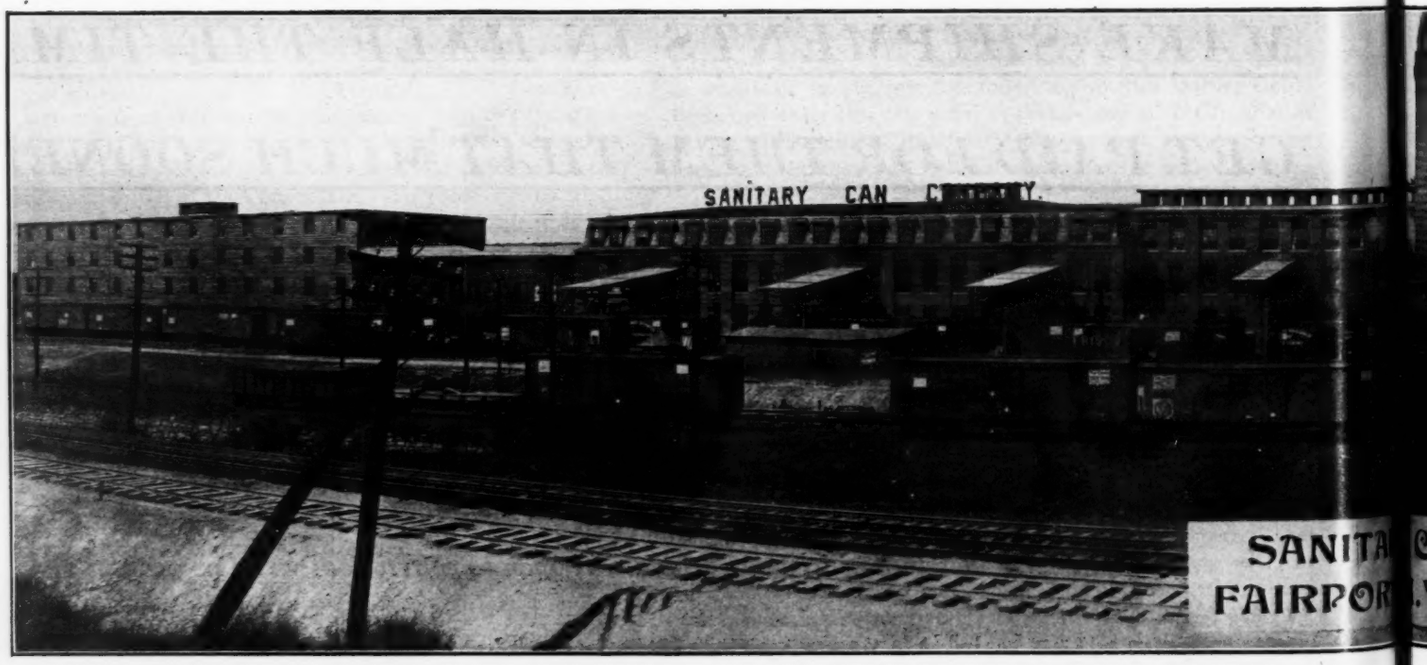
Jobbers' Views

Conditions as Observed by Leading Grocer Journals of Various Sections and Their Comments.

New York.

The financial troubles have had less than their usual influence in this market and their effects are now hardly noticeable, but some of the wholesalers have found a few odd lots that had been overlooked while they were getting ready for the inventory, yet the market retains its former firm tone, holders looking forward confidently to the future, for rarely has a new year opened on such light stocks. Ordinary and low-grade tomatoes seem to be plentiful, and we would not be surprised if the market for these grades ruled weak for a while. Good corn, as well as tomatoes of desirable brands, is undeniably scarce. So are peas and beans. Fruits, excepting apples, are steady to firm. Salmon and other canned fish is firm, the recent weakness in red Alaska salmon having disappeared; demand has improved and the price also. Lobster and domestic sardines are firm, the supply being scant. As for the general canned goods outlook, a Maryland broker reminds the trade that six months of consumption are ahead of us and very limited stocks. The market ought to see a clean-up of everything, except low-grade tomatoes, in the fall of 1908.

FINEST CAN PL



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Storage Warehouse (at Left)
Loading Annex
Manufacturing Building
Power and Light Plant
Enameling Plant
Machine Shop
Tin Plate Warehouse
Entire Length of Buildings on New
Floor Space
Trackage Facilities
Capacity
Employees
Sprinkler System, Pri

IN WRITING ADVERTISERS, KINDLY MENTION THE TRADE.

There is undoubtedly a more cheerful feeling since the premium on currency disappeared and the banks resumed their old-time relations with the public.—*Merchants' Review.*

Philadelphia.

Very few future canned goods prices have been named as yet, as packers have been waiting until can prices for 1908 were made. It is now announced that they will be somewhat lower than last year. This will probably be $1.00 per 1,000. This will probably have no effect on canned goods prices. Tomatoes are unchanged on the basis which has been ruling for several weeks, and the demand shows some improvement. Corn is dull and unchanged. There is a good demand for future peas, prices on which have now been named from almost every quarter. All packers are on a higher basis than last year, in some cases low grades being 10c. per dozen. High grades show little difference. The cause is the fact that pea seed, owing to the short crop last year, is this year $6.00 per bushel, instead of $2.00, the usual price. Peaches are scarce, high and unchanged. Apples are still a little weak and dull. The California line is unchanged and quiet. Baltimore canned goods are dull on the ruling basis. The year's record of prices, published elsewhere, shows a wide fluctuation in nearly every line.—*Grocery World.*

Chicago.

There is nothing really worth reporting. Canned vegetables are unchanged quotably and nothing has happened to alter prices on canned fruits. Everything is steady or firm. Tomatoes hold steady, with a somewhat better demand, and corn is steady, as the packers of the latter know they hold the whip hand over everybody, due to the short pack of canned corn this last season. Peas were a good sized pack, but no matter about that, consumption has been enormous and there is now a decided scarcity of some grades, and apparently no great stock of peas of any kind. Other canned vegetables are firm. String beans are strong, as are limas, while pumpkin is steady; sweet potatoes, etc., are firm. Canned peaches are wanted, but are scarce, so prices are firm. Apples are steady, at no quotable change since last Saturday. Canned salmon is exceedingly strong. The market on salmon is unusual, for already there is heard talk to the effect that the supply isn't sufficient to cerry the grocery trade along until the next pack. Domestic sardines are very scarce also, and prices naturally are firm. Shrimp, canned lobsters, cove oysters and other canned fish are all very firm and generally in small supply,—*Grocers' Criterion.*

St. Louis.

Tomatoes are a shade weaker this week. The publication of the pack, showing an increase over last year, may have been the cause, but a second thought will show that there is no surplus in first hands and very little in warehouse or on shelves, and it looks as though it is a bad dream to withhold purchases to get lower prices. What spot goods that are going out now are selling at $1.00 on the lowest, with the fact apparent that jobbers cannot replace and handle goods at this figure and make money on the present basis. Corn is selling very well and is firm at 85c. in ordinary lots for standard grades. From a statistical standpoint the goods are very good property and no encouragement is held out for lower quotations. Peas continue sluggish at about $1.10 for Early Junes. Some folks say that the green goods are likely to perform some stunts when a few of the weak holders are weeded out.—*The Interstate Grocer.*

Montreal, Can.

The demand for canned fruits is fair; moderate on vegetables. Sardines and salmon are picking up and are in good demand. Other lines are featureless.

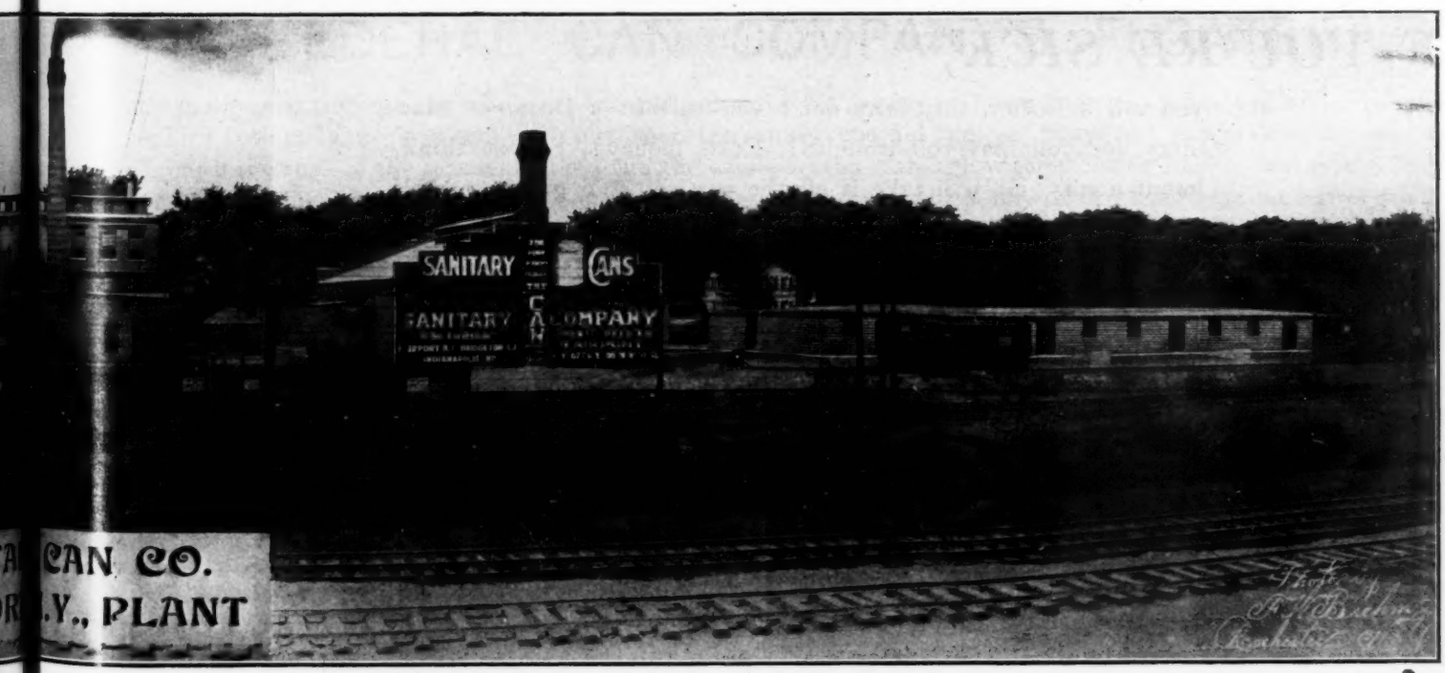
Toronto, Can.

The majority of wholesale houses report business better than it has been for several weeks. This demand extends to practically all lines. The Canadian canners have distributed among their customers this week a letter giving a review of the situation. Statistics taken from a couple of American journals regarding the aggregate pack in 1907 was 205,000 cases less than in 1906, a decrease of 21.5%. In 2s corn the pack was 100,000 cases, a decrease of 21.5%, and the pack of peas is 50,000 cases less, or 14.0%. These figures, it says, correspond closely with their own estimates, and it seems probable that before the end of the season there will be more or less of a shortage in all these lines.—*Canadian Grocer.*

London, England.

Salmon.—A very large business has been done this week in Alaska at an advance of 6d. to 1s., but further business has been retarded for the moment by the disinclination of holders to sell. A good trade has also been done in British Columbia 1-lb. and ½-lb. flats at very firm rates.

NT IN AMERICA



CAN CO.
.Y., PLANT

LDINGS	CONSTRUCTION
x 175	Cement Blocks
x 80	Frame
x 285	Brick
x 60	Brick
x 80	Brick
x 115	Cement Blocks
x 180	Cement Blocks
Central R. R.	900 feet
	3½ Acres
	40 Cars
	400,000 Cans per day
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New York Office, 105 HUDSON ST.

General Offices, FAIRPORT, N. Y.

Lobsters remained firm. The Almerican has arrived at Liverpool with 374 cases. Sardines.—Business is fair, but the selection of home trade qualities available is very limited. Market keeps very firm, and reports of the fishing continue unfavorable. Recent arrivals include the Gemma, with 460 cases; the Peninsula, with 1,119 cases; the Douro, with 892 cases; the Moorlen, with 1,436 cases, the last two named to Liverpool, and the Avon, for Southampton, with 826 cases. Fruits maintain a strong position, and pineapples are very firm. The Empress of Britain has brought 750 cases pears to Liverpool.

Liverpool, England.

Salmon.—Since our last report there has been an advance on Alaska of about 1s. per case. Sardines in good inquiry at current rates. Fruits quiet. Pineapples.—Prices for forward shipment are slightly firmer; spot values are steady. Owing to the holidays, no transactions of importance are reported. Tomatoes in demand.—*Grocers' Gazette.*

Label Trade-Marks Registered.

The following trade-marks have been favorably passed upon by the United States Patent Office. Inquiries regarding these should be addressed to Joseph M. Bowyer, Patent Lawyer, 1110 F Street, N. W., Washington, D. C.

Serial No.	
25,430	The design an Indian enclosed in a oval frame. Owned by Sears & Dickerson, Washington, D. C. Used on sauces.
30,878	The words, Fort Dummer; design, a picture of a fort flying a flag. Owned by De Witt Grocery Co., Brattleboro, Vt. Used on mincemeat, canned fruits and canned vegetables.
30,993	The word Thor. Owned by Dodge & Starkel, Chicago, Ill. Used on smoked sardines packed in oil.
31,000	The words, Lea & Perrins; design, pictures of a rabbit and a bird in the lower corners of a square frame. Owned by Lea & Perrins, Worcester, England. Used on a sauce.
31,135	The words, Swedish Maid, choicest brand of smoked sardines in olive oil; design, a Swedish maid in a square frame. Owned by Aktiebolaget Sveriges Forenade Konservfabriker, Gothenburg, Sweden. Used on preserved fish.
31,422	The word, Mandarin. Owned by Kelley-Clarke Co., Seattle, Wash. Used on canned salmon.
31,423	The words, Black Top; design, a black top. Owner and use same as No. 31,422.
31,424	The words, Special Delivery Brand; design, a U. S. mail bag. Owner and use same as No. 31,422.
31,425	The word, Bugle; design, a bugle. Owner and use same as No. 31,422.
31,426	The words, Antler Brand; design, a pair of antlers. Owners and use same as No. 31,422.
31,427	The words, Dining Car Brand; design, a dining car. Owner and use same as No. 31,422.
31,434	The words, Discovery Brand; design, a sailing vessel. Owner and use same as No. 31,422.
31,435	The word, Signet; design, a signet ring. Owner and use same as No. 31,422.
31,436	The words, Maltese Brand; design, head of a maltese cat. Owner and use same as No. 31,422.
31,437	The word, Nimrod; design, a hunter and a dog. Owner and use same same as No. 31,422.
31,450	The word, Magnet; design, a magnet in center of a blazing sun. Owner and use same as No. 31,422.

Wants An Absolutely Defined Standard.

Mr. C. J. Guirl, of the Clay City Packing Company, Clay City, Ind., sees some needed improvements in the industry and suggests them in the following letter. If every canner would show a like interest in the bnsiness and not be afraid to come before the public with his views, as Mr. Guirl does, we would soon have something done. The great occasion will be at Cincinnati next month, and we want to hear such expressions and see some action taken on them:

THE TRADE,

Baltimore, Md.

DEAR SIR:—

The recent financial crisis has developed to a marked degree the fact that a number of abuses and evils exist in the jobbing and wholesale trade

IF YOU'RE SICK,

you call a Doctor, then why don't you call in a Doctor of Machinery, for your pay roll troubles? Costs money! So you think, but it don't. He will take it off the pay roll and give you half he saves.

This reminds us of the story:—"A man out of work applied to a Captain of Industry for a job, the Captain asked if he had a boat—Yes. Well, go out on the river and catch that drift wood and I will give you half you catch. He tried it for a few hours, and then realized that the wood was as much his as the Captain's, so he quit work, was out of a job again, wouldn't work for himself or the other man."

Did you ever stop to think that the other man may show you how to save your own.

We have lots of good things for saving a part of the pay roll. Tell us what you're doing.

JUDGE MACHINE CO.

Baltimore.
415 MARINE BANK BUILDING,

San Francisco.
7th AND HARRISON STS.

that need immediate correction. They are, namely:

The discounting of bills after the discount date has passed.

The utter disregard of a buyer for his contract when the market warrants a refusal to accept goods.

The buyer's persistence in holding a responsible seller to the letter, forcing him to make cash settlement for failure to deliver, even if such failure is caused by conditions over which the seller has no control.

There are many others too numerous to mention and which it would be impossible to handle before the corrections of the above are obtained.

This state of affairs is due to the absence of four things:

1. A close national organization, the National Convention having been used for years for the benefit of the Machinery and Supplies Association and as a playground for canners and brokers.
2. An absolutely defined standard in all staple lines of canned goods.
3. A uniform contract.
4. A permanent Arbitration Committee to settle all disputes.

Before the financial crisis the above-named abuses had not been generally enough practiced or flagrant enough to warrant united action. Now is the time when we are feeling their effect and very little agitation would be necessary to secure united action.

I suggest that every one having the interest of the canning business at heart come to the Cincinnati Convention with the intention of doing his part toward making it a business Convention, for the discussion of needed reforms and measures to effect them.

In my limited experience I have been unable to find anyone who could define standard cans of tomatoes, pumpkin, kraut and many other articles in the canned goods line. While this is the case, no man can feel absolutely sure that he is packing and shipping a standard article. All he can do is to pack the best he can, or the worst he can make go through, according to market conditions. It is true, he can compare it with some other pack, the superintendent of which has no more absolute knowledge than the man seeking the information. In case he has a car of goods refused, he is up against it in trying to obtain justice.

The 1908 Convention should consider:

1. Closer organization of the national body.
2. The establishing of standards in all lines.
3. The adoption of a uniform contract.
4. The establishment of a permanent Arbitration Committee to settle all disputes between buyer and seller.

Action resulting from the united and spirited discussion of the above at the National Convention would do more than the National Pure Food Law toward protecting the honest packer and the consumer.

Trusting that you will give these matters your serious consideration and use your influence for good, I am,

Yours truly,

C. J GUIRL, Asst. Manager.

Firm Name Changed.

We are notified by one of the oldest canning firms in New Jersey of a change in their firm name. The card reads:

On January 1st, 1908, the firm name of the undersigned was changed to Stevens Bros. The individual members of the firm are W. L. Stevens and C. S. Stevens, as heretofore, no other changes having been made.

W. L. STEVENS & BRO.

Canned Goods Situation.

Most well-informed men in the canned goods trade agree that the situation is strong, notwithstanding the slight shrinkage in values and the unsettled financial condition of the past two months. Some declare that it is the strongest known in the past five years, and look for changes in price commensurate with this condition as soon as inventory time has passed. The statistical situation favors not alone the packers, but the retailers and jobbers who have moderate stocks. Jobbers are confident that as soon as inventories are over there will be a demand for goods, consequently they do not worry particularly. Retailers feel certain that the demand for spring goods will quickly absorb all they have. Thus all departments of the trade are looking forward to better business as soon as inventories are over and spring trade begins.

One prominent broker said in a recent interview that he is sure that the stocks in the hands of jobbers are light. He has been buying to some extent all along and will have to buy still more as the spring demand opens. While buying up to the present has been on a small scale, it is largely due to the reluctance of jobbers to carry any considerable stocks over the inventory. As soon as that is finished, however, they will begin buying, or, at least, they have done so during previous years, and there is nothing to indicate that the present year will be different from those which have preceded it. Accordingly the prospect is considered more than ordinarily promising. If the stocks now in hand are quickly absorbed at reasonably high prices, as soon as the spring trade begins the condition will be indeed good for holders everywhere.

WELL THE FEDERAL CAN COMPANY'S FLOATER

did make good through the whole season, and did make No. 3 cans with less than 4½ pounds of solder per thousand for both ends, week in and week out, (not test runs) and did run 14 hours per day making 70,000 cans through the rush of the season, and did run the whole season through without losing half a day except to wait for the machines ahead of it, and did make cans that drew great praise for their cleanliness and strength from packers using them.

SO MANY WERE SKEPTICAL

and so many false reports have got out about our floater that we feel that we must advertise how well it did, and then, we have just caught up so that we are open for orders. If you are thinking of buying a floater remember that the pre-heating style is the only style worth considering now, and while there are others of that style making as good small diameter cans, (none better). It is a delicate method, and when it comes to making large diameters

WE ARE THE WHOLE SHOW

BECAUSE our machine clamps the cans so there are no ends springing off, or what is more important, part way off, BECAUSE the clamps are geared and rotate the cans in the flame faster than they rotate under a chain, BECAUSE every movement is timed, is perfectly mechanical and the can gets more accurate heat application, solder application, air cooling application. All other can making machinery has been mechanical for years except the chain floater. Sometimes the cans turn in it, sometimes they don't. Buy the machine that saves solder enough to pay for itself in 3 months, the only truly MECHANICAL FLOATER from the

FEDERAL CAN COMPANY,

FEDERALSBURG, - - - - - MD.

Inquiries already received indicate that there will be a good demand after the inventories are over. The stocks held in all positions are so light that the market promises to be as strong as it is now, even if it is not higher. The prospect is looked upon as being exceptionally roseate and dealers anticipate a good, active business as long as present supplies last.—*Grocers' Criterion.*

Italy Sends Us Canned Tomatoes.

Vice-Consul Homer M. Byington, of Naples, states that the annual increase of half a million dollars in the exports of macaroni from Naples and Castellamare to the United States has opened a market for other Italian products. With the growth of macaroni exports the demand for tomato paste, to be used in making the sauce therefor, and peeled tomatoes in cans has also increased, the exports from the two ports mentioned to the United States amounting to $6,475 in 1905 and to $147,351 in 1906, while for the present calendar year the increase will probably be 100% over last year. These goods pay, upon entering the United States, a 40% ad valorem duty, and considering the high prices Italian manufacturers receive, this progress seems remarkable. Tomato paste, in one-half pound cans, sells for $2.41 per 100 cans and peeled tomatoes, in 1½ pound cans, sells for $6.95 per 100 cans. [A list of shippers invoicing at the Naples consulate is on file in the Bureau of Manufactures.]

Kroeger-Amos-James Grocer Co. Expansion.

Another stride forward in the grocery world has been made by the young, aggressive firm of Kroeger-Amos-James Grocer Co., this firm having just completed the purchase of the entire stock of groceries (valued at $30,000.00), brands, good will, etc., of the old-established firm, Benj. W. Clark Grocer Co. of St. Louis.

Kroeger-Amos-James Grocer Co. take possession immediately and move their offices and stock to the Clark location, 307 and 309 North Second street, where they will welcome their customers.

Kroeger-Amos-James Grocer Co., though only ten months old, has in in that short time bought out and absorbed three wholesale grocery firms, LeMay-Wegmann Co., Henry Petring Grocer Co. and Benj. W. Clark Grocer Co.

They are equipped with an active, aggressive line of salesmen of years of experience, also conservative, able financiers. This firm very recently increased its capital stock from $50,000.00 to $100,000.00, and is already becoming one of the St. Louis leading wholesale firms and large distributors of groceries.

This is one of the largest and most important transfers of this character which has been made in St. Louis for years and was negotiated and completed by the well-known brokerage firm, Ford & Doan.

A COMPETENT, PRACTICAL CANNER, with full knowledge of up-to-date methods, wishes to join a large Southern peach grower in establishing a Cannery or with a Canner who wants to increase; will invest and manage.
PEACH CANNER,
tf Care of THE TRADE.

WANTED—Position by a young man who is familiar with the canning of all the staple products. Experience, 12 years; during this time I have worked at the office, shipping, road and mechanical ends of the business. Best of reference and strictly temperate. Address, Worker, c/o THE TRADE.

FOR SALE.

"We have a MINIMUM CARLOAD OF SIX HUNDRED BUSHELS OF ALASKA SEED PEAS, choice stock, at $4.50 per bushel, f. o. b., Kewaunee, Wis., regular terms.
"W. SEYK COMPANY,
1-17-08-2t "Kewaunee, Wis."

Patents and Trade Marks

Food and Drugs Act Opinions.

JOSEPH M. BOWYER

Attorney-at-Law and Solicitor of Patents

1110 F STREET, N. W. TELEPHONE, MAIN 2587

WASHINGTON, D. C.

FOR SALE.

1 35-HORSE-POWER UPRIGHT BOILER.
STEVENSON & CO.
601-7 S. Caroline St., Baltimore, Md.

FOR SALE.

A large quantity of tissue, assorted colors, cut to size for tissue wrapping No. 2 cans. Address Tissue Paper, care of THE TRADE.

FOR SALE.

KNOX CANNING FACTORY, including One Acre of Land and Wareroom, 40 x 60 feet.
Inquire of KNOX CANNING CO.,
11-15-07-3m Knox, Clarion county, Pa.

FOR SALE.

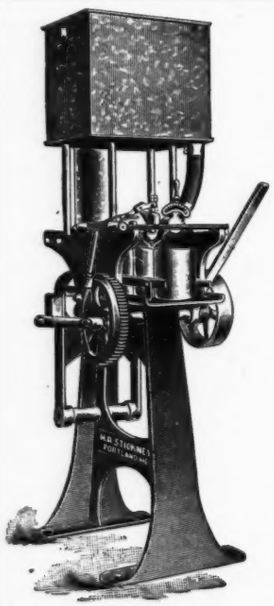
800 Bushels Alaska Pea Seed, $6.00 f. o. b. shipping point Middle West. Terms 1½% cash for 60 days net. If desired we will make special terms on extending time of payment. Write or wire "REBEW" care Deming & Gould Co., 42 River St., Chicago, Ill.

FOR SALE—USED ONLY ONE MONTH.

1 Zastrow Pineapple Slicer; 1 Zastrow Pineapple Corer; 1 Boomer & Dorchert Coarse Grater; 1 Sinclair-Scott Fine Grater; 2 Lewis Peeling Machines. Guaranteed to be in first-class condition; will sell cheap for cash. Address
1-3-08-4t. P. A., care The Trade.

FOR SALE—A BARGAIN.

A very desirable CANNERY, in Delaware; capacity, 15,000 to 20,000 cases tomatoes; well supplied with all machinery; ample acreage; good steamboat line; cheap freight.
1-3-08-1m Address OWNER, c/o THE TRADE.



STICKNEY SYRUPING MACHINE $125.00

Instantly adjustable while running. Will handle one, two or three pound cans, and do perfect work. . . .

CONDENSED MILK FILLER

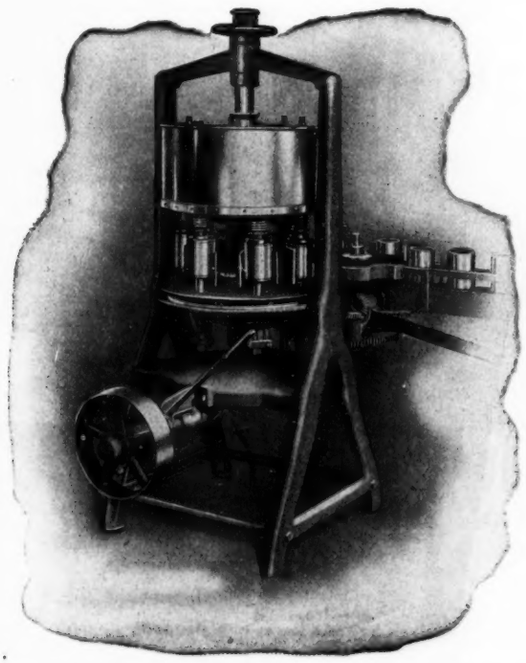
Standard machine of its class, in use by all the largest concerns. . . . .

SPECIAL FILLING MACHINES for any purpose or capacity. EVAPORATED CREAM, BAKED BEANS, FATS, OILS, MUSTARDS, etc., in round or square cans or glass jars.

HENRY R. STICKNEY

PORTLAND, MAINE, U. S. A.

SPECIAL AGENT
SPRAGUE CANNING MACHINERY COMPANY,
FOR
NEW ENGLAND STATES.



THE SPRAGUE UNIVERSAL LIQUID FILLER and SYRUPING MACHINE.

For filling or finishing off Cans or Glass Jars of ANY SIZE WITH ANY LIQUID.

Works in automatic line with our Continuous Exhauster and Capping Machines. CONTINUOUS, TRAYLESS, and ENTIRELY AUTOMATIC. This machine fills the can or jar with liquid up to any desired height. IT FILLS TO A DEAD LINE wherever set. ABSOLUTELY NO WASTE. It is a simple, thoroughly well built, substantial machine which does not get out of order.

Changes in height of fill or in size of can are quickly made. Works equally well on Studhole Cans, Open top Sanitary Style Cans, or Jars.

Can be used on any liquid or semi-liquid substance which will flow freely—such as

BRINE, SYRUP, LIGHT SOUPS or
SAUCE, MILK, VARNISH, ETC.

As a finishing off machine for Fruit and Vegetable Packers it has no equal and promptly saves its cost.

CAPACITY on Gallon Cans 20,000 10 hours, on smaller sizes 40,000. Gives perfect satisfaction at any capacity up to the above. Apply for further particulars, stating nature of work and size of can and opening most used.

SPRAGUE CANNING MACHINERY CO.

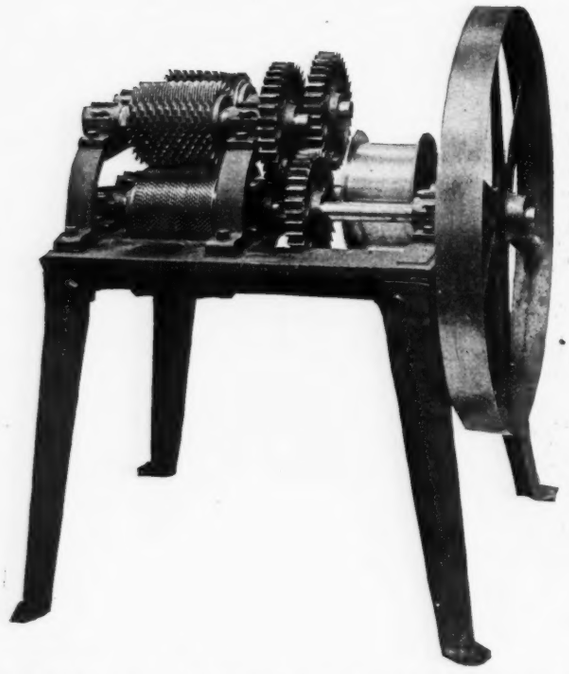
FACTORY
HOOPESTON, ILLINOIS.

SALES OFFICE
42 RIVER ST., CHICAGO, ILL.

DANIEL G. TRENCH & CO., General Agents.

Double Pineapple Grater

(With Hopper Removed.)

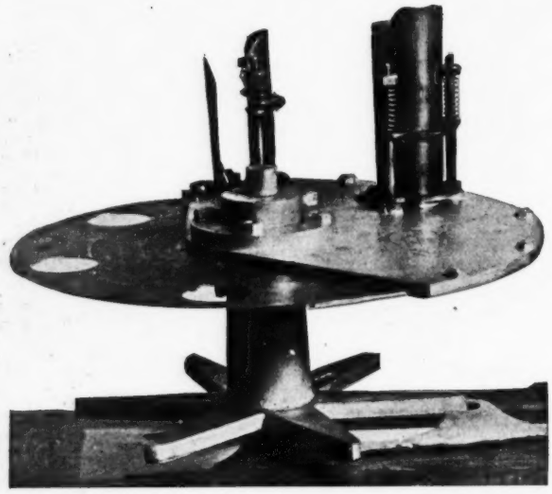


The large-tooth saws on the two upper spindles coarse grind the fruit which passes down to the fine saws on the two lower spindles; from there it falls into a tub placed under the machine to receive it. This machine is well braced and the workmanship is of the best; the gears are cut from the solid and the saws are all milled from solid blanks which gives a cutting edge to two sides of the tooth. The Hopper and discharge shoots are lined with white pine.

THE JOHN R. MITCHELL COMPANY,

Foot of Washington Street, BALTIMORE, MD.

LITTLE GEM CAP PLACER

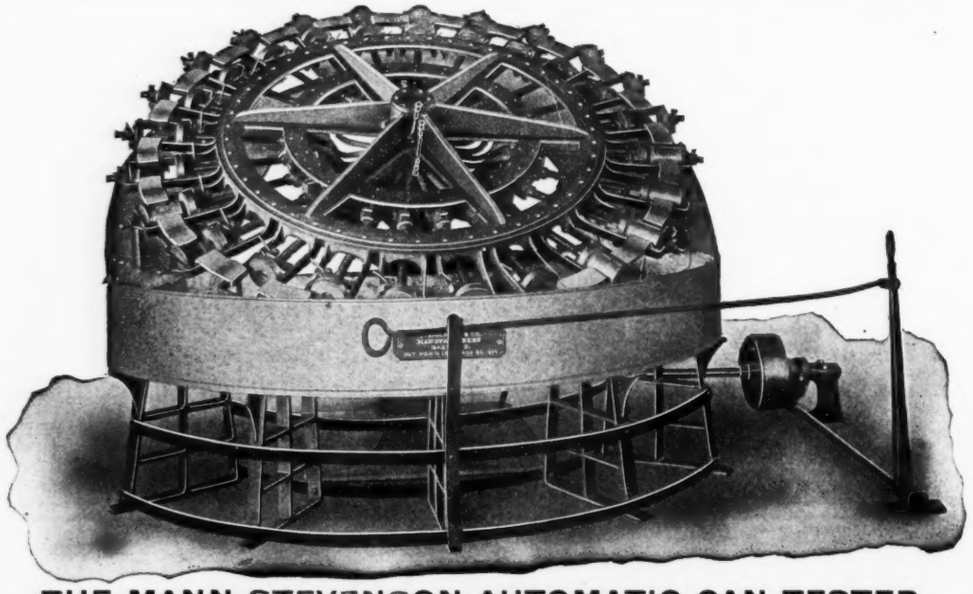


Never misses placing a cap, and never makes doubles. Feeds solder hemmed caps to any size cans. Will work with any continuous capper. Simple—easily operated, nothing to get out of order. Cheap in price. . . . . .

MANUFACTURED BY

COOPER & OWENS,

LEBANON, - OHIO.



THE MANN-STEVENSON AUTOMATIC CAN TESTER.

Patented Oct. 10, 1882. Feb. 3, 1891. Aug. 20, 1895.

Capacity 50,000 tested cans per day.

The above cut represents our latest Improved Automatic Can Tester. We have been manufacturing this style of tester for the past 20 years, and with the improvements which we have added to the machine, we feel that we have brought same up to the highest point of prefection

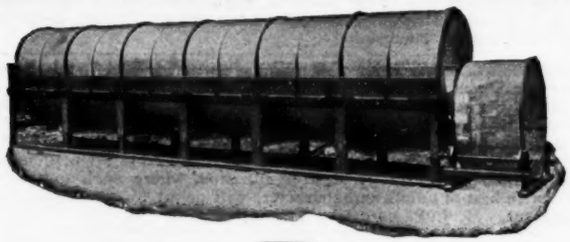
The tester is strictly automatic, (excepting when a leaky can is shown, the attendant pushes a leaver which discharges the can into an independent chute.)

The water in the pan should be slightly heated and an air pressure of 15 lbs. should be applied to the can while passing through the water.

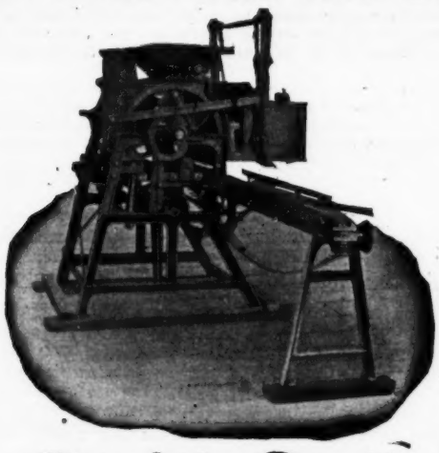
MANUFACTURED BY STEVENSON & COMPANY,

601-7 S. CAROLINE STREET, BALTIMORE, MD.

The "Colossus" Pea Separator.



Bucklin Pea Filler and Briner



The Sinclair-Scott Co.,

BALTIMORE, MD.

Manufacturers of the Strictly High Grade Nickel-Steel "MARYLAND" AUTOMOBILE.

IDENTIFY YOUR CANS.

I offer the simplest possible method of identifying your goods by means of

TIN CAN INK.

This Ink is specially made for the purpose and will stand processing and handling. Once on the can it is indellible. Applied with a rubber stencil or stamp. Can have your own mark, designating the goods, the quality and anything desired. The cheapest and most effective means of identification. Send for samples and prices.

Get My Prices on Rubber Stamps.

A. E. MACNEAL,

107 S. FREDERICK STREET, BALTIMORE, MD.

ESTABLISHED 1870.

We manufacture the best

GOLDEN LACQUER

On the market for Canners use. For Rusty Cans use our

SILVER

Which Will Make Them Look bright, Same As Original

JOHN G. MAIER'S SONS

MANUFACTURERS Lacqures, All Colors.

BALTIMORE, MD.

QUINN'S PERFECT SIEVING MACHINE

FOR CATSUP—IMPROVED FOR 1908.

Preserves the color of the catsup,
Makes a smooth, fine grained article,
Runs noiseless and is quickly cleaned,
Highest recommends from all who use them,
Gathers no verdigris and requires no attention.

C. L. Quinn, Mfr., North Collins, N. Y.

CANTON BOX COMPANY,

2501 to 2515 Boston St.,

BALTIMORE, MD.

Packing Boxes.

Made up or in Shooks. Cargo or Carload.

THE MORALL DOUBLE CUT ...CORN CUTTER...

MORRAL NO. 2 CUTTER

A machine that will interest every canner who packs sugar corn.

We are now making the well-known MORRAL No. 2 CORN CUTTER with an attachment whereby the grains of corn may be cut in two pieces at one operation, and the large varieties of EVERGREEN SUGAR CORN will look like COUNTRY GENTLEMAN SUGAR CORN when cut with this cutter.

This cutter is more desirable than any recutting machine, as it will cut the corn twice at one operation, and the corn has a better appearance after it is cut.

Every canner who packs corn should have the MORRAL DOUBLE CORN CUTTERS.

We also manufacture THE MORRAL CORN SILK BRUSHING MACHINE, THE MORRAL CORN COOKER-FILLER, THE MORRALL CAN WIPING MACHINE, THE MORRAL LABELING MACHINE and other canning machinery.

WEST PORTLAND, MAINE, September 18, 1907.

MORRAL BROS.,
Morral, Ohio.

GENTLEMEN:

We placed four of your cutters in our canneries this season, in place of others taken out. We are pleased to say that these machines are giving us splendid satisfaction. We consider the "Morral Double Cutting Machine" the best cutter on the market, and note an improvement in quality of goods. They do not clog with short or small ears, and the capacity is much larger than any other cutter we have used, and we have over thirty cutters in use at this time.

Yours truly, FERNALD, KEENE & TRUE CO.
By B. M. FERNALD.

MORRAL BROTHERS,

MORRAL, OHIO.

EMPLOYMENT EXCHANGE.

Paid subscribers can use this column *Free* for securing either positions or hands. To all others the charge is 20c. per line, one time, or 50c. per line, monthly; cash with order. Where the address is care of THE TRADE, stamps should be sent for answers, as the P. O. requires renewed postage on such.

HELP WANTED.

WANTED.—Massachusetts concern manufacturing bakers' and confectioners supplies wants thoroughly competent foreman to take charge of department where pie filling, preserves, jellies, jams, crushed fruit extracts, ice cream supplies, etc. are made. State salary expected.
HAPGOODS, 305 Broadway, N. Y.

MAN WANTED—A Foreman and thorough can machine and die man for a small can manufacturing plant. Address, HOUSTON CAN M'FG. CO., Houston, Texas.

WANTED—A competent Canmaker, on dry and wet cans, able to act as Foreman and handle help; state experience, references and salary expected; all applications strictly confidential. Address Box 998, New Orleans, La.

WANTED—Competent Man, to Sell Canning Machinery and Complete Canning Factories. Address O. Pressprich & Co., 200 Broadway, New York.

WANTED—High-Grade Salesman for Cans, Solder and Canning House Supplies; one acquainted with New York State and New England trade preferred; no amateurs. Salesman, care of THE TRADE.

PROCESSOR WANTED—Must understand salting and processing pickles, kraut, put up a good sweet pickle and sauce; one who understands canning of beans and soups; must furnish references and be sober and steady. State salary. Lewis Packing Co., 910 Montgomery avenue, San Francisco, Cal.

WANTED—A general foreman to enstall the machinery necessary for a canning, preserving and vinegar factory and do the processing and general superindending of the factory, must be sober and thoroughly competent. Address, J. M. ECHOLS, BLUEFIELD, W. VA.

SITUATIONS WANTED.

Notice to packers and canners—Your attention is called to the fact that the Superintendent Processors' Association furnishes you with first-class expert processors and superintendents free of charge, therefore, when you desire to make a change or are in need of a good superintendent or processor, kindly drop the Secretary a card or send stamps and he will furnish full particulars, so you can be placed in communication with several, and thereby select your own choice and make your own terms with them. For full particulars, address Wm. Smith, Secretary, Superintendent Processors' Association, care The Trade, Baltimore, Md.

POSITION WANTED—As Manager or Foreman of Wholesale Grocery Manufacturing Department, pickle or preserve house; thoroughly up-to-date in everything relating to same, including ammonia, blueing, baking powder, cleaned currants, carbonated beverages, catsup, soda fountain supplies, druggists' sundries, extracts, all branches of pickle and preserve business, powdered sugar, self-raising flours, table syrups and sauces. Strictly temperate good testimonials. Address, EXPERT, % The Trade.

WANTED—Position by practical man, as Working Foreman; thoroughly understands the manufacture of jams, jellies, butters, pickles, sauces, relishes, mincemeat, etc.; 20 years' experience. Address Rex, care THE TRADE.

WANTED—Position for 1908 by a young man as Shipping Clerk, understands Canned Goods, handling of orders and help. from A to Z, ten years with present firm, same firm being one of the largest in New York State. Address, Canned Goods, care of THE TRADE.

WANTED—Situation as Manager or Processor, practical; understand processing of all kinds of fruits and vegetables, winter goods, sauer kraut, baked beans, cove oysters, sweet Potatoes and extra fine flavor catsup; understands making tomato pulp, etc.; can make cans by hand or machinery and attend to all machinery for canmaking and all kinds of pipe fittings, also all kinds of capping; twenty years' experience; best of reference. LAWRENCE KING, 2208 Fairmount avenue, Baltimore Md.

WANTED—A Position as Superintendent; years of experience; can pack all kinds of fruits and vegetables according to the Pure Food Laws; understand all up-to-date machinery; can build or remodel plants to the best of advantage; also wiling to go into partnership with a good, reliable party; can give the best of reference; inquire through trade. Address Position, care of THE TRADE.

ANY CANNER who has an opening for a bright, active man, with selling ability and the necessary ambition, determination and brains to become one of the very best men in the business, might find it to his advantage to write M. J. P., advertising in last week's issue of THE TRADE; would take up study of Canners' Bacteriology.

AN EXPERIENCED SALESMAN, who has spent the past two seasons in New York State cannery, understands processing principal vegetables and small fruits, warehousing and office methods; knows how to keep an accurate account of COST and is a capable correspondent; formerly manager of large stock farm; educated and trained for the work; accustomed to dealing with farmers; has had experience contracting, and is alive to importance of GOOD RAW PRODUCT; desires situation where such experience, coupled with best of habits and character, will count for permanency and advancement. M. J. P., care THE TRADE.

WANTED—A Position, as Superintendent-Processor, by an expert; 16 years' practical experience; can pack all kinds of fruits and vegetables according to the National Pure Food Law; being an expert engineer and steam fitter, I understand all up-to-date machinery; yet, I can plan and build you a new factory or remodel your old one to the best of advantage; am a good manager of help, strictly temperate, and can give the best of references. Address G. G. W., 612 East Grand River street, Clinton, Missouri.

WANTED—Position by a practical, up-to-date canner of fruits and vegetables, also soups; having 20 years' experience canning, building and fitting up new plants complete; best of reference as to ability. Address M. D. L., care THE TRADE.

WANTED.

Buyers for the following lots of choice hand-picked 1907 grown PEA SEED;

5,000 Ears Stowell's Evergreen Corn, per 100 Ears, $5.00; 200 bu. Choice Alaska Pea Seed, $5.50.

Terms:—Cash f. o. b. Western New York. Choice lots. Would consider an offer for all. Address J. B. S. c/o THE TRADE.

WANTED.

An experienced Canning Man, who can invest from $2,000 to $5,000 in established canning business in Colorado and take charge of manufacturing; factory small, but well located; climate perfect; pack gooseberries, raspberries, cherries, apples, plums, beans, tomatoes, pumpkin; paying proposition; must have good reference. Address P. O. BOX 302, Pueblo, Colo. 12-13-07-1m

W. L. HINCHMAN, PH. G.

26 N. MILTON AVENUE

BALTIMORE, MD.

Expert in Canning and Preserving

CHEMIST AND ANALYST

FORMULAS AND PROCESSES FOR FOOD PRODUCTS

GOODS ANALYZED—Chemical analysis of water, raw materials and supplies for the detection of impurities or adulterants. Chemical and physical analysis of other goods for comparison with your own products.

WORKING FORMULAS—If you have a formula or process that does not work well, we can help you. The proper method of uniting the separate ingredients is just as important as the formula itself.

NEW IDEAS ELABORATED—The utilization of waste, new ideas in manufacture and new products are often lost from lack of time, inclination or technical skill. Our chemical knowledge, extended and varied experience, and constant experimenting place us in a position to advise you.

PROCESSES IMPROVED—An expert can often see that old methods and arrangements can be much improved at slight cost.

OUT-PUT CHEAPENED—Improved arrangements tend to enhance the quality and increase the out-put of your products, thus lessening the cost.

NEW PLANTS—We furnish complete plans for arrangement of machinery, and sketches of buildings for your architect to elaborate.

MEET ME AT HOTEL "SINTON," CINCINNATI,
FEBRUARY 3rd to 8th

BALTIMORE CANNED GOODS MARKET.

REPORTED BY BROKERS.

F. O. B. Baltimore. Country Goods, F. O. B. Cannery.

UNLABELED GOODS ABOUT 2½c. LESS.

APPLES.

	Cash.	Regular.
Standard 2s	$	75 .....
" 3s Regular 3os	.....	80 82½
" Gallons	.....	2 50 2 65

BAKED BEANS.

Number 1s	$	33 34
" 2s	.....	45 47½
" 3s	.....	62½ 65

BEANS.

Green String 2s	$	 70
" " 3s	.....	..... 1 00
" " 10s	.....	..... 3 25
White Wax 2s	.....	 80
" " 3s	.....	....
" " 10s	.....	....
Refugee 2s	.....	..... 1 20
" Extras, 2s	.....	..... 1 30
Green Lima 2s	.....	..... 1 10
" " small 2s	.....	..... 1 40

BERRIES.

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 2 Standard Strawberries	$	....
" Extra Fancy Preserved Strawberries	.....	..... 1 80
No. 1 Ex. Pres. Strawberries	.....	..... 1 10
" 2 Standard Raspberries	.....	....
" Ex. Pres. Red Raspberries	.....	....
" Standard Blackberries	.....	1 00 .....
" 3 " "	.....	1 25 .....
" 2 Extra Blackberries	.....	1 50 .....
" " Fancy "	.....	....
" Standard Gooseberries	.....	1 25 .....
" " Blueberries	.....	1 50 .....

T. J. MEEHAN & CO., Brokers, Baltimore.

Blackberries, 2s	$	1 00 1 05
" " Pres	.....	1 40 1 45
Blueberries, 2s	.....	1 25
Strawberries, 2s	.....	..... 1 25
" Preserved 1s	.....	1 05 1 10
" " 2s	.....	1 75 1 80
" Gallons	.....	..... 5 25
Gooseberries, 2s	.....	..... 1 35
Raspberries, Red 2s	.....	..... 1 45
" " " Preserved	.....	....
" Black 2s	.....	1 40 1 45
" " " Preserved	.....	....

CHERRIES.

Red 2s	$	1 25 .....
White 2s	.....	....
Extra White	.....	....

CORN.

T. J. MEEHAN & CO., Brokers, Baltimore.

No. 2 Full Standard, Shoepeg	$	70 75
" New York or Maine Style	.....	70 80
" Seconds, Soaked	.....	....
" Standard, Evergreen	.....	65 70

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 2 Standard Sugar Corn, Harford Co.	$	70 .....
" " " Dry Packed	.....	75 .....
" Ex. Sugar Corn, fine qual., dry pk'd.	.....	85 .....

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 2 Full Standard, Moist	$	 80
" New York or Maine Style Dry Pack	.....	70 75
" Seconds " " "	.....	....

E. C. SHRINER & Co., Brokers, Baltimore.

2s Stowell's Evergreen Corn Standard	$	 70
2s Standard Shoe Peg Corn	.....	 75
2s Extra Standard Corn, Maine Style	.....	 70

CORN AND TOMATOES.

No. 2	$	 75
No. 3	.....	....

OKRA.

Standard 2s	$	..... 1 00
" 3s	.....	..... 1 25

OKRA AND TOMATOES.

No. 2	$	 80
No. 3	.....	 95

OYSTERS.

	Cash.	Regular.
E. C. SHRINER & CO., Brokers, Baltimore.		
1s Lunch, Selects, Oval Cans	$	..... 1 10
1s, 6 Ounce Selects	.....	....
2s, 12 " "	.....	....
1s, 4 Ounce	$	77½ 80
2s, 8 "	.....	..... 1 60
1s, 5 "	.....	82½ 85
2s, 10 "	.....	..... 1 75
1s, Light Weight	.....	 45
T. G. CRANWELL & CO., Brokers, Baltimore.		
No. 1 Extra Lunch	$	1 15 .....
" 2 "	.....	....
5 oz. No. 1 Standards	.....	85 .....
10 " "	.....	1 65 .....
5 oz. Standards, tall cans	.....	85 .....
10 " " "	.....	1 75 .....
4 oz. No. 1 Cove	.....	80 .....
8 " 2 "	.....	1 50 .....
No. 1 Light Weights	.....	47½ .....
" 2 " "	.....	....

PEARS.

Standard 2s	$ 85	....
" 3s	1 15	....
Extra Standard 2s	.....	....
" " 3s	.....	....

PEACHES.

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 3 Standard, Yellow	$	2 25 2 50
" Seconds, "	.....	1 90 2 00
" Pie Unpeeled	.....	..... 1 50

T. J. MEEHAN & CO., Brokers, Baltimore.

No. 3 Extra Standard Yellow Peaches	$	2 20 2 25
No. 3 " Selected " "	.....	2 15 2 20
No. 3 Standard, Yellow, Balto. packed	.....	2 10 2 15
" Seconds, Yellow	.....	1 90 2 00
" 3 " White	.....	1 90 2 00
No. 2 " Peaches	.....	1 35 1 40
No. 2 Standard, Yellow	.....	1 45 1 50
" " White	.....	1 45 1 50
Gallons, Pie	.....	4 50 .....
No. 3 Pie	.....	1 45 1 50

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 3 Pies, Unpeeled	$ 1 50	....
" " Peeled	.....	....
Gallon Pies, Unpeeled	4 65	....
" " Peeled	.....	....
No. 2 Seconds, White	1 35	....
" " Yellow	1 35	....
No. 3 Seconds, White	1 90	....
" " Yellow	1 95	....
No. 2 Standards, White	.....	....
" " Yellow	1 50	....
No. 3 Standards, White	.....	....
" " Yellow	2 25	....
" Ex. Selected, Yellow	.....	....

E. C. SHRINER & CO., Brokers, Baltimore.

No. 1s Extras, Sliced for Cream	....	....
" 3 Standard, White	.....	..... 2 10
" " Yellow	.....	..... 2 20
" 3 " Extra Yellow	.....	..... 2 50
" 3s Selected, Yellow	.....	....
" 3s Country Standards, Yellow	.....	....
No. 2 Standard White	.....	..... 1 50
" Extra Standard, Yellow	.....	....
" Seconds, White	.....	..... 1 40
" " Yellow	.....	..... 1 40
" 3 Seconds, White	.....	..... 1 85
" " Yellow	.....	..... 1 90
" 3s Peeled Pie, Yellow	.....	....
" Pie, Unpeeled	.....	..... 1 45
Gallons, Pie, Unpeeled	.....	....
" " Peeled	.....	....

PEAS.

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 2 Early June, Full Standard	$	.... 1 10
" " " Sifted	.....	..... 1 25
" Extra Sifted	.....	1 35 1 60
" Petit Pois	.....	1 75 2 00
" " " 2ds, labeled Standard	.....	 90
" Soaks	.....	 55
" Seconds	.....	 95
" Marrowfat, Full Standard	.....	..... 1 00

T. G. CRANWELL & Co., Brokers, Baltimore

No. 2 Second Marrowfat	$	....
" Standard " White	1 00	....
" Second Early June	80	85 ....
" Standard "	.....	1 00 ....
" Extra "	.....	....
" Sifted "	.....	1 20 ....
Ex. Sifted "	1 40	1 60 ....
Ex. Fan. Sf'd " Petit Pois	1 75	2 00 ....

PEAS—Continued.

	Cash.	Regular.
E. C. SHRINER & CO., Brokers, Baltimore.		
1 Sifted Early Junes		85
1 Finest Sifted, Petitis Pois		1 10
2 Early June Standard		1 05
2 " Sifted	1 10	1 20
2 " Extra Sifted	1 20	1 30
2 " Extra Fine Sifted	1 40	1 60
2 " Petit Pois	1 75	2 00
2 " Seconds		90
2 " " Sifted		1 00
2 " " Extra Sifted		
2 Extra Standard Early Junes		1 10
2 Extra Standard Marrowflats		1 00
2 Marrowfat		95
2 " Sifted		1 10
2 " Extra Sifted		
2 Seconds		90

PINEAPPLE.

E. C. SHRINER & CO., Brokers, Baltimore.		
2s Seconds in Water, E. & C		
2s Standards in Syrup, Not E. & C		
2s " " " E. & C		1 35
2s " Grated, in Syrup		1 40
2s Extra Standard, Whole Circles, E. & C		1 45
2s Selected, Whole Circles, Heavy Syrup		1 75
2s " Grated, Heavy Syrup		1 75
2s Fancy Extra Selected, Preserved Sliced	2 00	2 10
2s Fancy Extra Selected Grated, Preserved	2 00	2 10
1s Standard Grated, Good Syrup, E. & C		
1s Fancy Grated, Preserved		1 10
1s Cocktail, Heavy Syrup		1 00
2s Pie Grated. Solid Packed in Syrup		
3s Pie Grated, Solid Packed in Syrup		
Gallon Pie Grated, Solid Packed in Syrup		
T. G. CRANWELL & CO., Brokers.		
No. 2 Seconds, Not Eyeless	90	
" " Eyeless and Coreless	1 05	
" Standards, Not Eyeless	1 00	
" " Eyeless and Coreless	1 10	
" Ex. " " "	1 30	
No. 1 Ex. Fancy Sliced, Eyel's & Corl's	1 00	
" " Grated	1 15	
" " Cocktail	1 00	
No. 2 Extra Fancy Grated	2 00	
No. 3 Pie Grated, in Water	1 10	
" " in Syrup		
Gallon " in Water	3 50	
" " in Syrup		

TOMATOES.

	Cash.	Regular.
T. J. MEEHAN & CO., Brokers, Baltimore.		
No. 3 Full Standards	80	82½
" Seconds	72½	75
No. 2 Full Standards	60	62½
" Seconds	55	57½
Gallons, Standard	2 60	2 65
H. H. TAYLOR & SON, Brokers, Baltimore.		
No. 3 Full Standard	82½	85
" Seconds, Labeled Standards	77½	80
No. 2 Full Standards	60	62½
" Seconds, Labeled Standards	57½	60
T. G. CRANWELL & CO., Brokers, Baltimore.		
No. 2 Standard Tomatoes	62½	
" 3 " "	82½	
" 3 Ex. Select Tomatoes, Tall Cans		
" 3 Second Tomatoes	75	
" 2 "	55	
Gallon Standard Tomatoes	2 75	
E. C. SHRINER & CO., Brokers, Baltimore.		
No. 3 Standard		80
" " Country		80
" " Extras		85
" " Fair		77½
No. 2 Standard		60
" " Country		60
" Second		50
" 3 "		70
Gallon, Standard		2 50

NEW YORK CANNED GOODS MARKET.

(Reported by Special Correspondence.)

APPLES—Gallon New York State	3 00 @ 3 25
" Maryland gallons	2 60 2 75
" Maine gallons	2 60 2 70
" No. 3 Standards	75 80
APRICOTS—California Standards 2½s	2 00 2 25
ASPARAGUS—Oyster Bay	4 90 5 25
" No. 3 Tips	3 60 3 95
BEANS—No. 2 Limas	90 95
" Baked, No. 3	70 97½
CORN—No. 2 New York State	75 80
" " Maine	90 92½
" " Maine, Fancy	1 00 1 05
" " Southern	75 80
" " Western, 2s	70 80
LOBSTER—Flats, ½-lb	2 30
" flats, 1-lb	4 50 4 60
OYSTERS—5 Ounce Standards	1 05 1 10
" 2-lb. 10 Ounce	2 10 2 25
PEACHES—2½ Standard, California Yellow	2 25 2 30
" 2½ Extra Standard, California	2 50 2 60
" Southern Standard 3s	2 35 2 40
PEARS—California 2½	2 70
PEAS—No. 2 Early June Extra Sifted	1 45 1 55
" " " " Sifted	1 20 1 35
" " " " Standard	1 05 1 10
" " " " Seconds	90 95
PINEAPPLE—No. 2, Eyeless and Coreless, Extra	1 50 1 70
" " Grated	1 60 2 00
" Standards	1 45 1 50
PUMPKIN—No. 3	90
" Gallon	2 60
SALMON—Columbia River talls, 1-lb	
" " " flats, 1-lb	
" " " " " ½-lb	1 20 1 25
" Alaska Red, talls, 1-lb	1 25
" Medium Red, talls, 1-lb	1 15
" Chums, talls, 1-lb	
" Sockeye, flats, 1-lb	
" " talls, 1-lb	
" " flats, ½-lb	1 15 1 20
" Alaska Pink, talls, 1-lb	1 00
" Cohoes, talls, 1-lb	
" Cohoes, flats, 1-lb	
STRAWBERRIES—Gallons	6 00 8 00
" Standard 2s	1 25 1 30
SUCCOTASH—Maine pack, 2s	
" State pack, 2s. Southern	80 82½
TOMATOES—No. 2 Standard Maryland	65
" No. 3 " "	85
" No. 3 " New Jersey	90 95
" Gallons, Maryland	2 60 2 65
" Gallons, Jersey	

CANS AND CANNERS' METALS.

F. O. B. BALTIMORE, MD.

		½x½	9x10	8x10
Drop and Bar	Solder			
Wire Coil	"	$ 21	20	19
Wire Segments	"	21	20	19

CANS.

AMERICAN CAN CO

FOR DELIVERY AT OUR CONVENIENCE, SUBJECT TO CHANGE WITHOUT NOTICE.

No. 1 Standard Cans,	1½ inch opening	$ 9.75	per thousand.
" 2 "	1½ "	13.25	"
" 3 "	2 1-16 "	17.75	"
" 10 "	2 1-16 "	42.00	"

SOLDER HEMMED CANS.

S. H. $1 00 P. H. $1 45 P. A. H. $1 90 per thousand

A. Schultz & Co's. Solder Applied Caps, same prices as Solder Hemmed.

CONTINENTAL CAN CO.

EARLY DELIVERY.

No. 1	1½ inch opening	$ 9.75	per thonsand.
" 2	1½ "	13.75	"
" 3	2 1-16 "	17.75	"
" 3 Jersey	2 1-16 "	18.75	"
" 10	2 1-16 "	42.00	"

Solder Hemmed Caps, 1½ inch, 73c.; 2 1-16, $1.10; 2 7-16, $1.40.

SANITARY CANS.

SANITARY CAN CO.	PLAIN.	ENAMEL.
No. 1	$11.50	$14.50
No. 2	15.75	19.25
No. 2½	20.25	24.25
No. 3, 4¾ inch	21.00	25.50
No. 3, 5½ inch	24.00	
No. 10	46.00	56.00

TIN PLATES. F. O. B. MILL.

I. C., 14x20, 107 lbs. Bessemer Steel	4 05			
I. C., 14x20, 100 lbs. Bessemer Steel	3 90			
I. C., 22x27¼, 90 lbs. Bessemer Steel	8 00			
I. C., 19½x27, 95 lbs. Bessemer Steel	7 15			

PIG TIN.

	5 to 10 tons	1 to 4 tons		
Straits	$27 50	27 75		
Malacca	27 50	27 75		

PIG LEAD.

Omaha	$ 4 45	4 50	3¾	4

Standard Sizes for Cans.

	DIAMETER.	HEIGHT
No. 1 Cans	2 11-16 in.	4 in
No. 2 Cans	3⅓ in.	4 9-16 in.
No. 2½—California	4 in.	4¾ in.
No. 3 Cans	4 3-16 in.	4⅞ in.
No. 10 Cans, (Gallons)	6¼ in.	6⅝ in.

All outside measure at largest parts.

Canners' Ready Reminder

Of Machinery and Supplies

and Those who Sell Them

AIR PUMPS.

Clark Novelty Co., Rocheater
Max Ams Machine Co., New York City.
J. S. Hull Mfg. Co., Baltimore.
Sprague Mfg. Co., Chicago.

APPLE FILLERS.

See String Bean Fillers.

APRONS, Gum and Canvas.

See Canners' Supplies.

AUTOMATIC CANMAKING MACHINERY.

Ayars Machine Co., Salem, N. I.
E. W. Bliss Co., Brooklyn, N. Y.
Slasyman & Co., Baltimore.
Stevenson & Co., Baltimore.
Stiles-Morse Co., Chicago, Ill.

AUTOMATIC CANNING SYSTEMS.

Judge Machine Co. Baltimore.
Sprague Canning Machinery Co., Chicago.

BARRELS, Pulp, etc.

See Canners' Supplies.

BELTING.

Jeffrey Mfg. Co., Columbus, O.
Burt Machine Co., Baltimore.

BOOKS.

A Complete Course in Canning and others, The Trade.

BOTTLE CAPPING, CORKING, FILLING MACHINES.

Max Ams Machine Co., New York City.
Sprague Canning Machinery Co., Chicago.

BOXES AND BOX SHOOKS.

Canton Box Co., Baltimore.

BOXING MACHINES.

Burt Machine Co., Baltimore.
Fred. H. Knapp Co., Chicago.

BROKERS.

Baker & Morgan, Aberdeen, Md.

CANS.

American Can Co., New York, Baltimore, Chicago, San Francisco.
Continental Can Co., Syracuse, N. Y., Chicago.
Sanitary Can Co., Fairport, N. Y.
Wheeling Can Co., Wheeling, W. Va.
Southern Can Co. Baltimore.

CAN MAKING MACHINERY.
(Crimpers, Testers, Seamers, etc.)

Ayars Machine Co., Salem, N. J.
Max Ams Machine Co., New York.
E. W. Bliss Co., Brooklyn, N. Y.
John R. Mitchell Co., Baltimore.
Slaysman & Co., Baltimore.
Stevenson & Co., Baltimore.
L. & J. A. Steward, Rutland, Vt.
Stiles-Morse Co., Chicago, Ill.
Ferracute Machine Co., Bridgeton, N. J.

CANNERS' SUPPLIES.

Ayars Machine Co., Salem, N. J.
Judge Machine Co., Baltimore.
Geo. E. Lockwood, Philadelphia.
Sinclair Scott Co., Baltimore.
Clark Novelty Co., Rochester.
Geo. F. Wescott Co. Buffalo, N. Y.
Sprague Canning Machinery Co., Chicago.
Henry R. Stickney, Portland.

CAN STRAIGHTENERS.

Sprague Canning Machinery Co., Chicago.

CAN TONGS.

See Canners' Supplies.

CAPPING MACHINES, Power.

Ayars Machine Co., Salem, N. J.
M. E. Howard, Indianapolis, Ind.
Max Ams Machine Co., Mt. Vernon, N. Y.
L. & J. A. Steward, Rutland, Vt.
Sprague Canning Machinery Co., Chicago.

CAPPING MACHINES, Hand.

Ayars Machine Co., Salem, N. J.
E. Renneburg & Sons, Baltimore.
Sprague Canning Machinery Co., Chicago.

CAP PLACING MACHINES.

Cooper & Owens, Lebanon, O.
E. M. Lang Co. Portland, Me.

CAPPING STEELS.

Clark Novelty Co., Rochester.
M. E. Howard, Indianapolis.
Geo. E. Lockwood, Philadelphia.
Max Ams Machine Co., Mt. Vernon, N. Y.
E. Renneburg & Sons, Baltimore.
Sinclair Scott Co., Baltimore.
Slaysman & Co., Baltimore.
Sprague Canning Machinery Co., Chicago.
Stevenson & Co., Baltimore.
H. R. Stickney, Portland.
Geo. W. Zastrow. Baltimore.

CATSUP MACHINES.

S. Howes Co., Silver Creek, N. Y.
Sinclair Scott Co., Baltimore.
Sprague Canning Machinery Co., Chicago.

CHAINS.

See Canners' Supplies.

CHEMICAL EXPERTS.

W. L. Hinchman, Baltimore.

CHEMICALS.

CHLORIDE OF CALCIUM.

Sprague Canning Machinery Co., Chicago.

CLUTCH PULLEYS, ETC.

Sinclair Scott Co., Baltimore.

COATED CANS.

Sanitary Can Co., Fairport, N. Y.

CONDENSED MILK FILLERS.

Henry R. Stickney, Portland.

CONTINUOUS LINE.

Judge Machine Co., San Francisco.
Sprague Canning Machinery Co., Chicago.

CONVEYING AND ELEVATING MACHINERY.

Bethlehem Foundry & Mach. Co., S. Bethlehem, Pa.
Jeffrey Mfg. Co., Columbus.
Sprague Canning Machinery Co., Chicago.
Geo. F. Wescott Co. Buffalo.

COPPERS, Soldering.

See Canners' Supplies.

COPPER JACKETED KETTLES.

Geo. E. Lockwood, Baltimore.
E. Renneburg & Sons, Baltimore.
Sinclair Scott Co., Baltimore.
Sprague Canning Machinery Co., Chicago.
Geo. W. Zastrow, Baltimore.

CORN COOKERS AND FILLERS.

Ayars Machine Co., Salem. N. J.
Morral Bros., Morral, O.
Sprague Canning Machinery Co., Chicago.

CORN CUTTERS.

Morral Bros., Morral. O.
Sprague Canning Machinery Co., Chicago.

CORN HUSKERS.

Sprague Canning Mach. Co. Chicago.
Winters & Prophet, Mt. Morris, N. Y.

CORN MIXERS.

Sprague Canning Machinery Co., Chicago.

CORN SILKERS.

Sinclair Scott Co., Baltimore
Sprague Canning Machinery Co., Chicago.

CRANES.

Burt Machine Co., Baltimore.
Sinclair Scott Co., Baltimore.
Sprague Canning Machinery Co., Chicago.
Geo. W. Zastrow, Baltimore.

CRATES, Iron Process.

Morral Bros., Morral, O.
E. Renneburg & Sons, Baltimore.
Sprague Canning Machinery Co., Chicago.
Geo. W. Zastrow, Baltimore.

DIES, PRESSES AND TOOLS.

Ayars Machine Co., Salem, N. J.
Max Ams Machine Co., Mt. Vernon, N. Y.
E. W. Bliss Co., Brooklyn, N. Y.
Jno. R. Mitchell Co., Baltimore.
Slaysman & Co., Baltimore
Stevenson & Co., Baltimore.
L. & J. A. Steward, Rutland, Vt.
Stiles-Morse Co., Chicago, Ill.
Ferracute Machine Co., Bridgeton, N. J.

ENGINES, BOILERS, FITTINGS, ETC.

E. Renneburg & Sons, Baltimore.
Slaysman & Co., Baltimore.

FACTORY TRUCKS.

Sprague Canning Machinery Co., Chicago.

FILLING MACHINES.

Ayars Machine Co., Salem, N. J.
S. Howes Co., Silver Creek, N. Y.
Huntley Mfg. Co., Silver Creek, N. Y
Sinclair Scott Co., Baltimore
Sprague Canning Machinery Co Chicago

FIRE POTS.

Clark Novelty Co., Rochester.
Ayars Machine Co., Salem, N. J.
J. S. Hull Mfg. Co., Baltimore.
E. Renneburg & Sons, Baltimore.
H. R. Stickney. Portland.

GAS AND GASOLINE ENGINES.

Slaysman & Co., Baltimore.

GAS MACHINES.

Geo. E. Lockwood Co. Philadelphia.

GRATES, Furnace.

See Canners' Supplies.

HANGERS.

See Canners' Supplies.

HOISTS, Traveling.

HOIST AND CARRYING MACHINES.

Jeffrey Mfg. Co., Columbus, O.
Bethlehem Foundry & Machine Co., South Bethlehem, Pa.
Sprague Canning Machinery Co., Chicago.

JACKET KETTLES, Steam.

Edw. Renneburg & Son, Baltimore.
Sprague Canning Machinery Co., Chicago.
Geo. W. Zastrow, Baltimore.

KEROSENE OIL SYSTEMS.

Clark Novelty Co., Rochester.
J. S. Hull Mfg. Co., Baltimore.

KETTLES, Process.

Edw. Renneburg & Son, Baltimore.
Sprague Canning Machinery Co., Chicago.
Geo. W. Zastrow, Baltimore.

KNIVES.

See Canners' Supplies.

LABELING MACHINES.

Burt Machine Co., Baltimore.
Fred H. Knapp Co., Chicago.
Morral Bros., Morral, O.

LACQUER.

Burt Machine Co., Baltimore.
John G. Maiers' Sons, Baltimore.

LACQUERING MACHINES.

Burt Machine Co., Baltimore.

LINK BELTING.

Jeffrey Mfg. Co., Columbus.

LOCKERS, CANS.

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Slaysman & Co., Baltimore.
Stevenson & Co., Baltimore.
Stiles-Morse Co., Chicago, Ill.

MEASURES.

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METALS.

E. M. Lang Co., Porltand.
A. Schultz & Co., Baltimore.

METALS, Perforated.

Huntley Mfg. Co., Silver Creek, N. Y.
Sinclair Scott Co., Baltimore.

MIXERS, Corn, Mincemeat, etc.

H. Cottingham, Baltimore.
Sprague Canning Machinery Co., Chicago.
The John E. Smith Sons' Co., Buffalo, N. Y.

OYSTER CARS

Edw. Renneburg & Son, Baltimore.
Geo. W. Zastrow, Baltimore.

OYSTER MEASURERS.

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OYSTER STEAM BOXES.

Edw. Renneburg & Son, Baltimore.
Sprague Canning Machinery Co., Chicago.
Geo. W. Zastrow, Baltimore.

OVERHEAD TRACKING.

Bethlehem Foundry & Machine Co., South Bethlehem, Pa.
Sprague Canning Machinery Co., Chicago.

PACKING, Asbestos.

See Canners' Supplies.

PAILS, TUBS, BOWLS AND PANS.

See Canners' Supplies.

PARING KNIVES.

See Canners' Supplies.

PARING MACHINES, Apple, Etc.

Sinclair Scott Co., Baltimore.

PASTE.

Burt Machine Co., Baltimore.
Fred. H. Knapp Co. Chicago.

PAY CHECKS.

See Canners' Supplies.

PEA BLANCHINING BASKETS.

See Canners' Supplies.

PEA BLANCHERS.

Huntley Mfg. Co., Silver Creek, N. Y.

PEA CLEANERS.

S. Howes & Co., Silver Creek, N. Y.
Huntley Mfg. Co., Silver Creek, N. Y.
Geo. F. Wescott Co. Buffalo, N. Y.

PEA HULLERS.

Chisholm-Scott Co., Cadiz, Ohio.

PEA FILLERS.

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Sinclair Scott Co., Baltimore.
Sprague Canning Machinery Co., Chicago.

PEA SEPARATORS or GRADERS.

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Huntley Mfg. Co., Silver Creek, N. Y.
E. Renneburg & Sons, Baltimore.
Sinclair Scott Co., Baltimore.

PEACH PITTER.

Judge Machine Co. Baltimore.

PEELING MACHINES.

Judge Machine Co. Baltimore-San Francisco.

PIG LEAD AND TIN.

E. M. Lang & Co., Portland.
A. Schultz & Co., Baltimore.

PRESSES, DIES, ETC.

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John R. Mitchell Co., Baltimore.
Slaysman & Co., Baltimore.
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Stiles-Morse Co., Chicago, Ill.
Ferracute Machine Co., Bridgeton, N. J.

PINEAPPLE MACHINERY.

E. J. Lewis, Middleport, N. Y.
The John R. Mitchell Co., Baltimore.
Sinclair Scott Co. Baltimore.
Stevenson & Co., Baltimore.
Geo. W. Zastrow, Baltimore.

PROCESS KETTLES.

See Kettles, process.

PULP MACHINES.

S. Howes Co., Silver Creek, N. Y.
Sinclair Scott Co., Baltimore.

RETORTS.

See Kettles, process.

REVOLVING SCREENS.

Huntley Mfg. Co., Silver Creek, N. Y.
Sinclair Scott Co., Baltimore.

SANITARY CANS.

American Can Co., New York-Baltimore-Chicago.
Sanitary Can Co., Fairport, N. Y. Indianapolis-Bridgeton
L. & J. A. Steward, Rutland, Vt.

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Max Ams Machine Co., Mt. Vernon, N. Y.
L. & J. A. Steward, Rutland, Vt.

SCRAP TIN.

Ammidon & Co., Baltimore.

SIEVES AND SCREENS.

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Huntley Mfg. Co., Silver Creek, N. Y.
Sinclair Scott Co., Baltimore.
Sprague Canning Machinery Co., Chicago.

Scalders, Tomato, Etc.

Ayars Machine Co., Salem, N. J.
Judge Machine Co. Baltimore-San Francisco.
Morral Bros., Morral, O.
Edw. Renneburg & Son, Baltimore.
Sprague Canning Machinery Co., Chicago.

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E. M. Lang & Co., Portland.
North American Smelting Works, Philadelphia.
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Solder Applied Caps and Machines.

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American Can Co., New York, Chicago, Baltimore, San Francisco.
Continental Can Co., Syracuse, Chicago.
E. M. Lang Co. Portland, Me.

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STENCILS.

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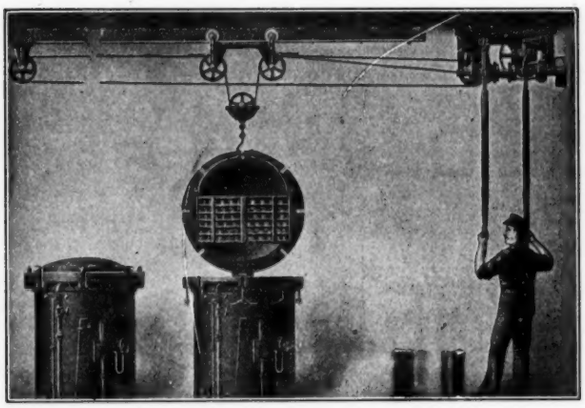

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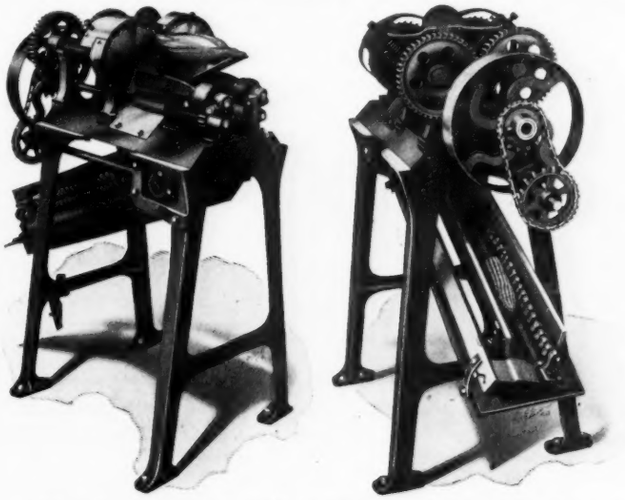

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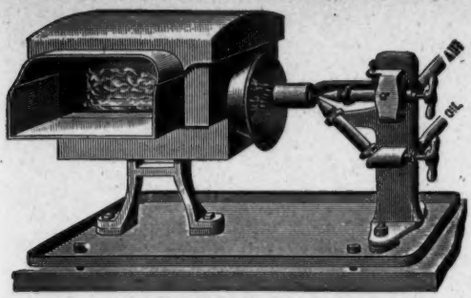

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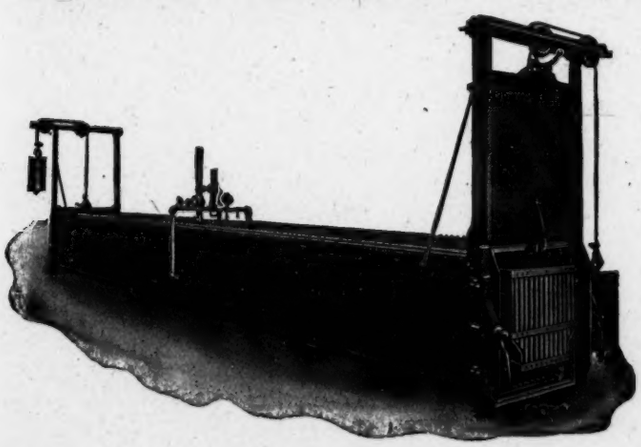

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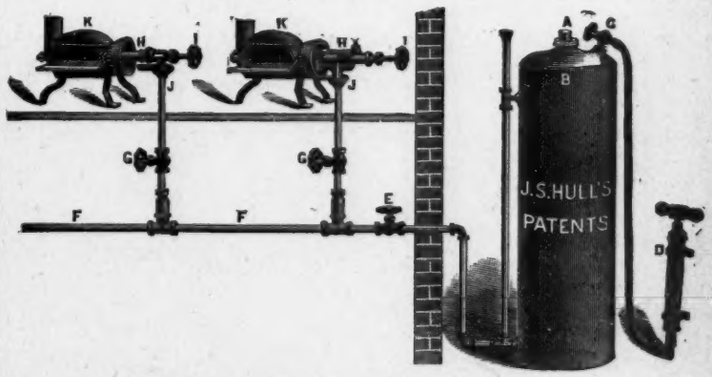

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Yours very truly,

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